2022 Cando Conference Issue

cando

CON

2022 Economic Development Youth Summit



Vol. 9 No. 1

agazine

Moving Indigenous Economies Forward

Women in Business Panel

Economic Developer Awards



At Whiskeyjack Group, we believe there are no problems... only solutions.

Whiskeyjack Group Inc. is an Indigenous-owned consulting group that works with Indigenous and local communities in Canada to provide high quality research, planning, and advisory services. Our work focuses on business planning, business development, and governance to grow and support Indigenous business.

Our Services Include:

- Business Plans
- Feasibility Studies
- Accounting & Band Audits
- Funding & Financing Proposals
- Strategic Economic Development Plans
- Capacity Support Services

MJ

Whiskeyjack Group Inc.

Contact our team! E-mail: info@wjgroup.ca Phone: 1.780.893.9090 Website: wjgroup.ca

www.wjgroup.ca

Alberta: Box 376 | Saddle Lake, AB | TOA 3TO • British Columbia: 4000 Rio Vista Way | Kamloops, BC | V2H 0E1

cando CONNECT SUMMER 2022 | Vol. 9 No. 1 CONNECT magazine



8

If you have any story ideas and/or suggestions for improving *Cando Connect* please contact Paul directly at: e: paul.macedo@edo.ca tf: 1-800-463-9300 ext 236 p: 780-990-0303 ext 236 f: 780-429-7487

Sum	imei	n 91	22	
וווינים	IIIId		144	

		-
		~ ~
	- 1 + 1 i l	

Inside



LINKS TO LEARNING 2023

Links to Learning is a technical training forum which provides a range of skills development and other learning opportunities for First Nations Lands Management Officers and Economic Development Officers from across British Columbia.

When: January 31 – February 2, 2023
Where: Westin Bayshore – Vancouver, BC
How: More information at www.links-to-learning.ca

Presented by Cando, National Aboriginal Lands Managers Association, First Nations Land Management Resource Centre and Indigenous Services Canada.









A very busy summer

There was much anticipation and excitement for the 2022 Cando Conference held in May at Dakota Dunes Resort at Whitecap, Saskatchewan – and not just because it was the first time since October 2019! It was also a shift to a spring date on the Cando events calendar – as a result there was also the Cando NIEEF Golf Tournament! The event lived up to the anticipation with 275+ conference delegates (the facility maximum capacity) and 110+ registered for the Golf Tournament!

The **28th annual Cando National Conference and AGM** was hosted by the Whitecap Dakota First Nation at their new Dakota Dunes Hotel at Whitecap, Saskatchewan (south of Saskatoon) from May 16–19.

Full conference coverage begins on pages 6–71. Read more on the host facility -Dakota Dunes Resort on pages 16–18 and the host community - Whitecap Dakota First Nation on pages 34–35. There is also coverage of the National Youth Panel pages 40–50, the Women in Business Panel pages 52–58 and the Economic Developer of the Year Awards pages 62–69!

For all the details on the 2022 Cando Conference please visit: www.edo.ca/conference/2022

Cando was also proud to announce the return of the Economic Development Youth Summit to an in-person event held at Grey Eagle resort on TsuuT'ina Nation (west of Calgary) from August 8-11.Almost 45 youth delegates from communities throughout Canada were successful applicants and were invited to attend. For more please turn to pages **72–95**.

The First Nation – Municipal Community Economic Development Initiative (CEDI) has received confirmation of funding support from Indigenous Services Canada to continue with a CEDI Phase III (2021 – 2025). CEDI Phase III has now selected a new cohort of eight (8) First Nation-municipal partnerships from across Canada to participate in the program. For full coverage of CEDI Phase III, please turn to pages 104–106.

For updated information, please visit: www.edo.ca/cedi/phase-3-intake

The **Links to Learning Webinar Series** will continue through the fall and winter. Cando will continue to deliver skills development opportunities for its members via this weekly series. The Links to Learning Series delivers content every Tuesday. In addition, a weekly Innovate BC Wednesday Webinar series will be delivered for the balance of 2022.

Please visit the **www.edo.ca/links-to-learning** for a full schedule of upcoming webinars.

Looking forward to seeing you at Cando's next in-person event: BC Links to Learning to be held January 31 – February 2, 2023 at Westin Bayshore in Vancouver.

28th Annual Cando Conference





The 28th annual Cando National Conference was hosted by the Whitecap Dakota First Nation at their new Dakota Dunes Hotel at Whitecap, Saskatchewan (south of Saskatoon) from May 16-19.

May 16th saw the delivery of the Accredited Training as well as the NIEEF Gold Tournament at Dakota Dunes Golf Links. May 17th was the first ioofficial day ofn the conference with welcome from dignitaries and the opening day panels and workshops. The conference featured the usual showcase events including the National Youth Panel, the Women in Business Panel and the muchanticipated return of the Economic Developer of the Year Awards.

All of those events plus much more will be featured in the following pages.

28th Annual Cando Conference



-			
H	Partners	With the support of: Prairies Economic Development Canada Canada.ca/en/prairies-economic-development	
A N K	Platinum Level Sponsors WHITECAPPE Development Corporation whitecapdevcorp.ca	pembina.com	
Y O U	cibc.com	edc.ca Saskatchewan saskatchewan.ca	ANCIENT SPIRIT, MODERN MIND huu-ay-aht First Nations
P A R T N	Cold Level Sponsors Prace Hills Trust	<image/> <section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header>	<text><text><section-header><section-header><section-header><section-header><section-header><section-header></section-header></section-header></section-header></section-header></section-header></section-header></text></text>
E R S	We're here to help. www.bmo.com FIRST NATIONS BANK CEREMON	Enclavations of the function o	CESO-SACO. CESO-SACO.COM CESO-SACO.COM CESO-SACO.COM CESO-SACO.COM CESO-SACO.COM

Silver Level Sponsors



tradecommissioner.gc.ca



richmondconferencecentre.com

SCORCAN

CORCAN.gc.ca



greatplainscollege.ca/mba

CANADIAN AIRCREW TRAINING



beedie.sfu.ca



esupplycanada.ca



morrisinteractive.ca



camsc.ca

sief.sk.ca



hilton.com



First Nations Market Housing Fund.ca

Bronze Level Sponsors



legacybowes.com







Friend Level Sponsors



Renewable Energy. Sustainable Development.

innergex.com









aon.ca

crowemackay.ca



arrowonline.ca

Thank you to all of the 2022 Conference Partners, Sponsors and Supporters!

bird.ca







On May 16th Cando delivered its Accredited Training to conference delegates at Dakota Dunes Resort. The course was delivered by Angela Adsit (above right) on behalf of the Nicola Valley Institue of Technology (NVIT). The course was on Community-Based Aboriginal Economic Development - Competency 9 in Cando's Certified Training in the Technician in Aboriginal Economic Development. In attendance was John Chenoweth (standing, above left), VP Academic with NVIT. Dr. Chenoweth is part of Cando's Education Committee.



Course instructor Angela Adsit welcomes students.

edo.ca



Cando 28th Annual National Conference **Economic Reconciliation** – A Call to Action –

Welcome to the 28th Cando Conference

MAY 16 - 19, 2022 WHITECAP DAKOTA FIRST NATIO

(Left to right) Ray Wanuch, Cando Executive Director: Eugene Arcand, Conference MC; Aly Bear, Conference MC; and Stanley Barnaby, Cando President at the 28th Cando Conference.

Welcome



Aly Bear 3rd Vice Chief of the Federation of Sovereign Indigenous Nations (FSIN), from Whitecap Dakota and Eugene Arcand served as Co-MCs for the Conference.



Eugene Arcand welcomes delegates and presenters to the 28th Cando Conference.







Aly Bear, 3rd Vice Chief of the Federation of Sovereign Indigenous Nations (FSIN), with Ray Wanuch, Cando Executive Director.

Photos: Axis Imagery

edo.ca



Welcome



Chief RoseAnne Archibald, Assembly of First Nations National Chief speaks to delegates and guests at the Conference.



(Above) Chief Darcy Bear, of Whitecap Dakota First Nation welcomes delegates and guests to Whitecap territory and to the Dakota Dunes Resort.

(Above right) Dawn Madahbee Leach, Chair of the National Indigenous Economic Development Board (NIEDB) speaks to delegates, presenters and guests.

(Right) Glen McCallum, President of the Métis Nation of Saskatchewan speaks to delegates, presenters and guests.



Chief RoseAnne Archibald is thanked by Eugene Arcand and Stanley Barnaby after her presentation.





Cando Connect



Welcome



Mayor of Saskatoon, Charlie Clark speaks to delegates.



Shawna Morning-Bull (left), Cando Director for Alberta presents Jessica Sultan, ISC with a thank-you gift after her presentation.



Jessica Sultan, Director General, Economic and Business Opportunities Branch, Indigenous Services Canada is introduced by Eugene Arcand.



(Above), Svitlana Konoval (center), Cando Conference organizer and John Hazenberg (right) Cando Director for Northwest Territories.



Debra Alivisatos (left), Education Steering Committee and Anita Boyle (right), Cando Certification Coordinator East.



Stanley Barnaby (left), Cando President and Ray Wanuch (right), Cando Executive Director.

edo.ca



Cando Conference to be staged at First Nation destination resort in Saskatchewan

The Dakota Dunes Resort will be hosting this year's Cando Conference.

Photos: Courtesy Dakota Dunes Resort.

By Sam Laskaris Cando Writer

It seems only fitting one of the country's top Indigenous economic development conferences will be staged at one of the premier Indigenous resorts in Canada.

The 2022 Cando Conference is scheduled to be held May 16-19 at the Dakota Dunes Resort, located on the Whitecap Dakota First Nation in Saskatchewan.

Cando is the national organization that promotes Indigenous economic development across Canada.

This year will mark the 28th annual Cando Conference. The majority of those conferences have been held in person. But because of the pandemic, the last in-person conference was held in October of 2019 in Gatineau, Que. Cando organized a virtual conference in October of 2020. Cando officials were hoping to hold the 2021 event this past fall at the Dakota Dunes Resort. But because of the ongoing pandemic, that event was push back until this May, in the hopes a full in-person conference experience can be had.

The Dakota Dunes Resort, which opened in October of 2020, has been earning rave reviews from its visitors.

"We really try to make sure that everyone in our hotel leaves with a sense of awe and is treated with an unforgettable authentic Indigenous experience," said Alex Fleischhacker, Dakota Dunes Resort's area director for sales and marketing.

The seven-story facility offers 155 guest rooms. All rooms have floor-to-ceiling windows.

"They have a beautiful view of the Dakota Dunes Golf Links course and you get to see the sprawling hills of the dunes," Fleischhacker said. "Or you get the river valley view. If you look, you can actually see the South Saskatchewan River valley from your room."

All guest rooms feature a stunning headdress image of Whitecap Dakota First Nation Chief Darcy Bear, who was appointed to the Order of Canada in 2020.

The Dakota Dunes Resort is billed as an ideal location to stage conferences or meetings. The facility can also be enjoyed by those wishing to visit the adjacent casino, which opened in 2007, three years after the First Nation's golf course started welcoming visitors.

Guests have also been flocking to the Dakota Dunes Resort to take part in one of its Indigenous adventures, including Dakota culture and history, or simply to have a relaxing getaway.

"I don't think there is a resort experience that you can go to presently in Saskatchewan which will give you the same experience," Fleischhacker said. "You kind of get to pick your path a little bit. I think there's something there for everybody."

Elements key to Indigenous spirituality are prevalent throughout the Dakota Dunes Resort.

"When you walk into our doors, you'll see that a lot of those elements throughout the hotel," Fleischhacker said. "So, we have a lot of earth, a lot of fire, a lot of air. And they all kind of meet together in our hotel."

Fleischhacker added resort officials were keen to have guests feel welcome immediately.

"When you walk through the lobby, there's lots of windows with lots of great natural light," she said. "We have our fireplaces in the lobby to make that warm and cozy feeling. And then you're going to see lots of natural types of elements throughout the hotel."

Some of the symbolistic elements are prevalent throughout the facility. For example, angular designs, which represent tipis, are a common sight.

"We walk through the corridor and there's river rock to symbolize Whitecap Dakota First Nation building their First Nation alongside the river valley," Fleischhacker added.

The resort also features a suspended, handcrafted canoe that was shipped in from Montreal.

"It's a beautiful centerpiece to a hallway," Fleischhacker said.

As for dining experiences, the Dakota Dunes Resort includes its own restaurant, the Moose Woods Home Fire Grill.

"We really try to have that farm to table feel," Fleischhacker said. "There's a lot of local producers that we source from. We go to the farmers produce every weekend and get fresh produce. And we source local venison, local beef, local bison, lots of different local foods are sourced here."

Darrell Balkwill, the CEO of Whitecap Development Corporation, the First Nation's economic arm, said the resort was the latest part of a 20-year master development plan.

Balkwill said that master plan was developed a decade ago, in 2012.

"We continue to try to pick off some of these projects, one by one," said Balkwill, who first joined the Whitecap Dakota First Nation to serve as its director of economic development in 2003.

Future facilities that are being planned include a thermal spa and an arena featuring two ice pads.



Summer 2022

17

SHARING KNOWLEDGE PREPARING LEADERS

Start your business career with NVIT's Administrative Studies program.

Apply today!



NICOLA VALLEY INSTITUTE OF TECHNOLOGY

WEBSITE: nvit.ca TOLL FREE: 1.877.682.3300



SI fac

You're behind Canadian agriculture and we're behind you

We're FCC, the only lender 100% invested in Canadian agriculture and food, serving diverse people, projects and passions with financing and knowledge.

Let's talk about what's next for your operation.

DREAM. GROW. THRIVE. FCC.CA/INDIGENOUS



Eugene Arcand auctioned off a Fred Sasakamoose NHL hockey card to raise funds for NIEEF scholarships.



Chief Darcy Bear, of Whitecap Dakota First Nation.



Aly Bear 3rd Vice Chief of the Federation of Sovereign Indigenous Nations. Photos: Axis Imagery

Cando Connect



A Visit to Wanuskewin



Conference delegates were given the opportunity to visit Wanuskewin Heritage Park and tourinside the interpretive centre and around the property. Interpreters shared how Indigenous peoples had used the region and site to hunt and process bison for thousands of years.



Summer 2022

edo.ca



CEDI Panel: With the Beat of the Drum, Three Communities, One Heart: A First Nation – Municipal Partnership featuring Kerry Thistle (left), City of Yellowknife; Marissa Lawrence (center), CEDI Senior Program Officer; Lena Black (right), Yellowknives Dene First Nation.



Kerry Thistle with the City of Yellowknife.



Lena Black with Yellowknives Dene First Nation.

Cando Connect



Artisans













Summer 2022



edo.ca



Culture

























Cando Connect





Procurement Panel: Featuring (left to right) David Acco (moderator) with Accosys Consulting; Kear Porttris, QM Environmental; Mike Ricci, Indigenous Services Canada; Ross Holden, Babcock Canada; Cassandra Dorrington, CAMSC; and, John Johnstone, Procurement Assistance Canada - Public Service and Procurement Canada.



27















Cando Connect















Summer 2022



edo.ca













Cando Connect















edo.ca













Cando Connect















edo.ca



Whiteean Dakota First Nation Continuing business expansion

By Sam Laskaris, Cando Writer

The Dakota Dunes Resort is just one of the ventures of the Whitecap Development Corporation, the economic arm of Whitecap Dakota First Nation. Photo: Dakota Dunes Resort

Officials with the Whitecap Dakota First Nation are certainly not resting on their laurels.

Representatives from the First Nation, based in Saskatchewan, are constantly working to better and further develop several initiatives which will provide numerous benefits to its members.

Back in the spring of 2004, Whitecap Dakota was thrust into the spotlight when it opened its spectacular Dakota Dunes Golf Links course to the public.

The course earned rave reviews from its inception and continues to do so.

In fact, one of the sport's most respected magazines, Golf Digest, selected Dakota Dunes as the best new Canadian course for 2005. That accomplishment signified the first time any course in Saskatchewan had been recognized with any sort of award from Golf Digest.

The course continues to be included on various lists which compile the top golf facilities across the country.

The Whitecap Dakota First Nation has also been applauded in various circles for its casino which opened in 2007 as well as its Dakota Dunes Resort, which opened its doors to the public in the fall of 2020.

Darrell Balkwill is currently serving as the chief executive officer of the Whitecap Development Corporation, which is the economic arm of the Whitecap Dakota First Nation.

Balkwill said several new initiatives are being planned for the First Nation.

"There was a tourism master plan developed back in 2012," Balkwill said.

That plan included various initiatives Whitecap Dakota officials were hoping would come to fruition during the next 20 years.

"We continue to try to pick off some of these projects, one by one," Balkwill said.

The Dakota Dunes resort, a seven-story facility which includes 155 guest rooms, was one of the ventures in the First Nation's master plan.

Balkwill added Whitecap Dakota representatives have now turned their attention to constructing a thermal spa, patterned after Scandinavian spas, on its lands.

"We are in the design phase right now," Balkwill said. "And then we will start construction in 2023."

Balkwill is hoping the First Nation's spa will be completed and ready to start welcoming visitors by some point in 2024 or the following year.

"It's a fairly large investment," Balkwill said, estimating it will cost about \$40 million to build the spa. "There is nothing really like it in Saskatchewan." Balkwill added Quebec currently has several thermal spas. But they are rare in western Canada.

"There are a couple in B.C., one in Alberta and one in Manitoba," he said.

Balkwill said an arena, featuring two ice pads, is also being planned by the Whitecap Development Corporation.

"It can also double as a larger entertainment centre," Balkwill said of the rink, which could potentially see construction begin as early as 2024.

The facility would include seating for 1,500-2,000 spectators, which would allow First Nation reps to host some even larger concerts than it currently is able to.

Other future plans include adding retail opportunities on the First Nation as well as a residential development, which would feature approximately 300 units, including condos, townhouses and single-family homes.

Balkwill said corporation officials are constantly focused on having profitable and sustainable developments.

"We're trying to create revenue streams," he said. "And we're trying to create employment opportunities for our community members."

Balkwill added Whitecap Dakota has become a regional employer because the First Nation, which has about 600 members, does not have enough residents to fill all of the positions required at its current ventures.

Balkwill praised the First Nation's leadership team, led by Chief Darcy Bear. He has served as the Whitecap Dakota chief since 1993.

"He's very driven," Balkwill said. "Once he gets the mandate from the community, we try to be fairly aggressive with our projects and developments."

Besides having its own businesses, including its golf course, casino and resort, the Whitecap Dakota First Nation is also a partner in several other ventures.

For example, the Whitecap Development Corporation owns 50 per cent of Whitecap Commercial Real Estate. The other half of this venture is owned by those in construction, engineering and electrical sectors within Saskatchewan.

The Whitecap corporation also has a division called Whitecap Industrial Services, providing assets to resource, oil and gas, utilities and pipeline sectors. The First Nation has various partners involved in this venture.

The Whitecap Dakota is also one of the seven First Nations which comprise the Saskatoon Tribal Council (STC). As a result, it has been part of various STC partnership initiatives, including real estate holdings.



CP

Strengthening Relationships Developing Opportunities

cpr.ca


Journey With Our Ancestors



DISCOVER Bamfield, BC on the west coast of Vancouver Island by car, boat or plane. EXPLORE the sandy beaches in the heart of Huu-ay-aht First Nations territory. CONNECT with their story and immerse yourself in a culturally guided tour of Kiixin village. Stay at one of Huu-ay-aht's many accommodations they have to offer, including Hacas Inn and Pachena Bay Campgrounds.



EDC-Cando Member Survey: What we learned and what comes next

By Todd Evans

Last fall, Export Development Canada (EDC) surveyed Cando members to learn more about business activities and challenges in their communities. We're grateful for everyone who responded. EDC uses your feedback to develop products and services that meet the needs of Indigenous businesses.

l've summarized four important findings below. I'm also pleased to announce that EDC will host a workshop during the **28th Annual Cando National Conference**, May 16 to 19, 2022, to go in-depth on strategies for Indigenous businesses to overcome challenges and get started with exporting.

1. Small business is a big deal

Our survey captured a trend that Paul Macedo, Cando's director of communications, sees in many communities: "A growing number of Indigenous people, especially youth, are becoming entrepreneurs. Especially in rural areas, young people are creating businesses and employing themselves."

I'm excited by this development. Entrepreneurship creates new economic opportunities for the entire community. Once these businesses become sustainable, they'll generate self-determined prosperity for future generations. Indigenous entrepreneurs are also role models, who contribute to their communities by mentoring others and sharing knowledge.

Given the rise of entrepreneurship, it's not surprising that most Indigenous-owned companies in Canada are small- to mediumsized enterprises. The highest proportion of businesses in our survey had annual sales under \$100,000.

Managing the transition from start-up to sustainable business can be tough, but with the right support and knowledge, there's lots of opportunity to grow. This post has some tips for getting started:

https://www.edc.ca/en/blog/exportingchecklist-for-indigenous-entrepreneurs.html



Todd Evans, National Lead - Indigenous Exporters, Export Development Canada

2. Skilled workers are scarce

When asked about challenges to growth, the top response was "hiring the right people." Finding qualified employees is a problem for businesses everywhere, as COVID-19 has impacted workers' availability and priorities. The challenge is especially tough for Indigenous businesses in rural communities.

There's no simple solution to the hiring crunch, but I'd urge you not to overlook good people, who may lack the skills you need now, but are eager to learn. Cando recommends these organizations for help with training and upskilling your employees:

Okimaw Community and HR Solutions: https://okimaw.co

Spirit Omega: https://www.spiritomega.com

3. Social media drives sales

"Word of mouth" is an important sales channel for Indigenous businesses, showing the importance of community ties. But more entrepreneurs are using social media to broaden their reach, connect with other Indigenous entrepreneurs, and find customers.

Social media is a great way to market your Indigenous brand beyond Canada's

borders. Combine it with an e-commerce platform, and you're on your way to building an export business. If you create a MyEDC account, you can watch our webinar to learn more about brand building:

https://www.edc.ca/en/events/ webinar/set-your-indigenous-businessapart.html

4. Cash (flow) is still king

Working capital is the lifeblood of any business. Our survey found that Indigenous entrepreneurs continue to face unfair barriers when seeking business financing. EDC is working with our partners to explore new ways for Indigenous businesses to access capital more easily. For now, the **EDC Export Guarantee Program** may provide your business with pathways to working capital.

https://www.edc.ca/en/solutions/ working-capital/export-guaranteeprogram.html

Let's connect

Join me in person on **Thursday, May 19, 2022, from 2:30 to 4:00 p.m**. at the 2022 Cando National Conference for EDC's workshop on preparing your business to export. Our panelists will provide practical tips on growing a startup into a sustainable, international business. I hope you will join us.

If you can't attend, I encourage you to reach out and connect with EDC. We want you to succeed, and there's an entire ecosystem of support available as you grow your business. Working with us gives you the opportunity to build relationships with our global network of partners and trade advisors, as well as other Indigenous businesses, associations, and financial institutions. So, let's talk.

For more information on how we can support your exporting journey, call a trade advisor at 1-800-229-0575, or visit edc.ca/indigenous-business.



WHEN YOU GO FROM COURIER TO CARGO SHIP

THAT'S THE Export impact

Get the financing you need to confidently take on more contracts and serve more international clients.

Learn how your Indigenous business can go global, with support from EDC.



Visit edc.ca/indigenous-business



National Youth Panel: This year's amazing panel was moderated by Aubrey-Anne Laliberte-Pewapisconias (NYP 2019) The panelists for 2022 are (left to right) Mackenzie Brown (Alberta), Shayna Uhryn (Saskatchewan), Shayla Raine (Alberta) Nathan Crow, (Alberta), Nolan McAllister (British Columbia) and Josh Montana (Saskatchewan).





Cando Connect



Summer 2022



Mackenzie Brown and Shayna Uhryn





Nolan McAllister







Nathan Crow



Josh Montana





Shayna Uhryn



Shayla Raine

- A Call to Action - A

MAY 16 - 19, 2022 WHITECAP DAKOTA FIRST NA

Youth panelist successfully juggles work, school and athletic careers



Josh Montana - 23-year-old member of George Gordon First Nation in Saskatchewan.

> By Sam Laskaris Cando Contributor

Josh Montana certainly has a lot on his plate.

For starters, the 23-year-old member of George Gordon First Nation in Saskatchewan, is working towards a Business degree at the University of Regina.

He's also devoting a good chunk of his life to Wichetowak Limnos Consulting Services. He was recently named a vicepresident of the company and is one of its three senior managers.

Montana is also an elite athlete. A centerfielder, he's the only Indigenous player named to the Canadian men's fastball squad that will participate at its world championships this October in Argentina.

Montana is also one of the six individuals that have been named to the National Youth Panel for this year's Cando Conference.

This four-day event, which is scheduled for May 16-19, will be held at the Dakota Dunes Resort, located on Whitecap Dakota First Nation in Saskatchewan.

"It means a lot," Montana said of his inclusion on the national panel, which features Indigenous role models from across Canada aged 29 and under. "It's been kind of a big year for me."

Montana said being part of the Cando panel is rather meaningful for him.

"It really is important for me because nobody really sees the behind-thescenes work I do," he said.

Montana's responsibilities with his company are rather extensive. He supervises all employees and oversees the day-to-day operations of the environmental firm, that primarily works in the oil, gas and potash industries in western and central Canada.

Montana's work weeks are rather hectic.

"I can range from 40-60 hours per week," he said.

His duties also include engaging with government officials, businesses, communities and cities about Indigenous inclusion and procurement.

Though his work prevents him from being a full-time university student, Montana for now continues to take one class per semester.

And he plans on finishing his degree requirements, hopefully within the next couple of years.

"My parents and my support system have made it a point that education is important," he said. "So yes, I do plan to finish my degree."

Before beginning his University of Regina studies, Montana had attended Canada College in California on an athletic scholarship. He spent two and a half years at the school earning an associate commerce degree.

He then returned home and started working towards his university degree.

When necessary, Montana is able to maintain his commitment with the national fastball program.

"It's been kind of a whirlwind," he said. "But I can work from anywhere I am."

At times, Montana said he wakes up in the wee hours of the morning to train or for work responsibilities.

And he doesn't mind having his gogo-go lifestyle.

Continued on page 28.

2022 NATIONAL YOUTH PANEL

Brown's goal of becoming national youth panelist to become reality

Mackenzie Brown can cross off an item on her bucket list.

Brown, a member of Sturgeon Lake Cree Nation in Alberta, vividly recalls attending the 2018 Cando Conference and being in awe of those who were on the National Youth Panel at the time.

"This has been a goal of mine to be on that youth panel since then," Brown said.

Mission accomplished.

Brown, 26, is one of six individuals that has been selected to the National Youth Panel for this year's Cando Conference, scheduled for May 16-19. This four-day event will be held at the Dakota Dunes Resort, located on Whitecap Dakota First Nation in Saskatchewan.

"I'm super, super excited," Brown said of her participation at the upcoming conference.

The National Youth Panel features Indigenous role models from across Canada, who are 29 and under.

Brown will certainly have no shortage of topics to possibly discuss about her various careers.

For example, she owns her own art business, creating and selling her Indigenous acrylic art. Brown also creates beadwork, leatherwork and multi-media work through her business.

Brown also joins her mother Matricia Bauer to form a singing and drumming group called Warrior Women. The duo has travelled extensively throughout Alberta teaching Indigenous culture.

Brown and her mother have also performed in a pair of American cities, New York City and San Diego. And in 2020 they were part of the Canadian

Summer 2022

contingent that performed in Ivory Coast, at Africa's largest performing arts festival.

Brown has been a member of Warrior Women since her early teens. The group has been performing since 2010.

Brown, who lives in Calgary, is also the director of industry development for Indigenous Tourism Alberta (ITA). Her responsibilities include creating and leading site tours, workshops and mentoring to both Indigenous and non-Indigenous stakeholders to advance Indigenous tourism efforts.

Brown has been with ITA since June of 2020. She had also worked in Indigenous tourism prior to that.

For starters she was an Indigenous tourism development intern with the Alberta government. She then joined Edmonton Tourism where she served as its Indigenous tourism development specialist.

Brown said her accomplishments in recent years can in part be traced back to listening to youth panelists at the 2018 Cando Conference, which was held in Enoch, Alta.

"It inspired me to get where I am now," she said.

Brown's duties with the ITA include reaching out to various Indigenous communities throughout the province to assist with the development of tourism strategies and economic development plans.

"It means a lot to me for sure," Brown said of the fact she is able to assist others in Indigenous communities.

2022 NATIONAL YOUTH PANEL

45



Mackenzie Brown is a member of Sturgeon Lake Cree Nation in Alberta.

edo.ca

By Sam Laskaris Cando Contributor

Continued on page 28.

Youth panelist admirably juggling academics, jobs and volunteer work



Nathan Crow is 29 and a member of Kainai Nation in Alberta.

By Sam Laskaris Cando Contributor Nathan Crow has managed to dramatically turn his life around.

Crow was battling substance abuse issues back in 2019 and checked into an Edmonton-area treatment centre. Following the completion of a six-week program, Crow asked whether he could stay an additional two weeks, a request which was granted.

Fast forward to today and Crow, a member of Kainai Nation in Alberta, has been sober and drug free for more than three years - April 10, 2019 to be exact.

Crow, 29, is also excelling in school and is frequently praised for his advocacy and volunteer work. He's currently enrolled in the Indigenous Governance and Business Management program at the University of Lethbridge.

And he's also one of six individuals that have been named to the National Youth Panel for this year's Cando Conference, which is scheduled for May 16-19 at the Dakota Dunes Resort on the Whitecap Dakota First Nation in Saskatchewan.

"It means so much to me," Crow said of his inclusion on the panel, featuring Indigenous youth role models from across the country aged 29 and under. "I'll be able to network and communicate with Indigenous leaders from across the country."

Crow doesn't shy away from discussing his past addictions.

"I believe that part of my life could and should be told," he said.

Crow had graduated high school back in 2011. He decided to return to school in 2019, the same year he completed his treatment program. "I told myself I would put 100 per cent effort into (school)," said Crow, who had spent the majority of his time between school engagements working for a powerline company in remote communities across Alberta.

And Crow has kept his word to himself, about focusing on his academics, making the Dean's Honours list each semester of his program. And he's been able to maintain his impressive grades while juggling several other commitments.

Crow is a student mentor with the university's enrolment services. Plus, he holds an elected paid position to serve as the Indigenous student representative with the school's student union council.

Up until this past December Crow had also been working as a student assistant at the university library. But he took a break from this gig as he took on the role as Cando's national student director in December.

And a couple of months before that he became a student advisory committee member with Community Futures Treaty Seven, requiring his attendance at meetings between students and Elders.

Due to all his commitments, Crow is now planning to finish his four-year university program in either four and a half or five years.

"I feel it's going to be worth it in the end," he said of the fact his various duties and responsibilities mean it will take him just a bit longer to fulfil all the requirements to graduate.

Continued on page 28.

2022 NATIONAL YOUTH PANEL

Métis STEM student eyeing career in optometry

Shayna Uhryn already finds herself in a position where she stands out.

The 23-year-old Métis woman from Saskatoon is in her fourth and final year of studies as she has been pursuing her Anatomy and Cell Biology degree from the University of Saskatchewan.

"It's very male populated," Uhryn said of her program. "And to have an Indigenous person in STEM is rare to begin with."

Though she is not 100 per cent certain, Uhryn said there is a chance she is the only Indigenous student in her program.

Uhryn is also joining another select group. She is one of six Indigenous individuals from across Canada that have been named to the National Youth Panel for this year's Cando Conference.

The four-day conference will be staged May 16-19 at the Dakota Dunes Resort, located at the Whitecap Dakota First Nation in Saskatchewan.

"It's kind of amazing to be able to hear from all these amazing people," Uhryn said. "And to be named as one of them is pretty exciting."

Uhryn said she is looking forward to discussing some of her local accomplishments on a national scale.

One of the things she's most proud of is that she is a co-founder of the Indigenous Health and Wellness Group that was launched at her university in 2020.

She's a facilitator of the group, which typically attracts about 25 members each semester.

"This group we created is part of the peer health groups at the University of Saskatchewan," Uhryn said. The group is entirely run and administered by students.

"Our focus this year has been to increase Indigenous awareness on campus," Uhryn said, adding another goal is to make Indigenous students feel more supported while at the school.

Uhryn, a former distance runner and cross-country competitor, is also pleased with a sporting initiative that she has been involved with during the past two years.

She's travelled to various Indigenous communities throughout Saskatchewan to help teach younger athletes some of the nuances of track and field disciplines.

If she's able to, Uhryn said she would welcome the opportunity to continue working with this program in 2022.

Uhryn is expected to graduate from her current university program in late April. But she's not quite sure what her immediate future holds.

"My long-term goal is to go into optometry," she said.

She is hoping to apply and be accepted into the optometry program offered by Ontario's University of Waterloo, starting in September of 2023. Waterloo is the only Englishspeaking university in Canada that offers an optometry program.

Uhryn though has not decided what she will do during the coming academic year.

"I might take a year off school," she said. "Or I could go back and do a oneyear Master's program (in Anatomy and Cell Biology)."



Shayna Uhryn is a 23-year-old Métis from Saskatoon.

By Sam Laskaris Cando Contributor

Continued on page 28.

2022 NATIONAL YOUTH PANEL



Published author named to National Youth Panel



Shayla Raine is 22 and a member of the Louis Bull Tribe in Alberta.

Cando Connect

By Sam Laskaris Cando Contributor Indications are Shayla Raine has a rather bright future.

And one can credit her perseverance for wanting to further her education and work towards her goals after she became pregnant and a single mother at age 15.

"Having a daughter very young was a driving force for me," said Raine, a member of the Louis Bull Tribe, a First Nations band in Alberta.

Raine, who is now 22 and a secondyear student in Kelowna, B.C., at the Okanagan campus of the University of British Columbia, was keen to complete her high school education after giving birth to her daughter Ayla, who is now seven.

"I had a lot of help," Raine said. "I had a very supportive family."

Raine, who is studying health and exercise science at university, is now considered a role model.

In fact, she's one of six individuals that have been named to the National Youth Panel for this year's Cando Conference. The four-day event will be staged May 16-19 at the Dakota Dunes Resort located on Whitecap Dakota First Nation in Saskatchewan.

Raine believes one of the reasons she was chosen for the panel was because earlier this year she independently published a children's book titled The Way Creator Sees You.

The book is a long, free verse poem about Kihew, a Plains Cree boy that is struggling to accept his Indigenous features. Raine wrote, published and marketed the book by herself. She's also one of the book's illustrators.

Raine is thrilled she was named to the National Youth Panel.

"I'm very humbled," she said. "It's really exciting too."

Raine added she's somewhat surprised to be recognized as an Indigenous youth leader now.

"I just published my book in January," she said. "I feel like I'm just starting my journey."

Cando's National Youth Panel includes Indigenous individuals who are considered role models and are aged 29 and under.

After completing her high school studies, Raine attended an Alberta college for a year. She then spent a year in the Canadian Armed Forces before deciding to move to British Columbia and commence her university career.

She's also got several other projects in the works now.

Raine has finished writing a novel, which has been submitted to a publishing company. And she's also working on a documentary, with her partner Ryan Oliverius, titled Decolonizing Wellness.

Oliverius, a councillor with the Okanagan Indian Band, was a member of Cando's National Youth Panel in 2019.

Decolonizing Wellness includes a holistic view of wellness and features interviews with various Elders and Knowledge Keepers.

Continued on page 28.

Summer 2022

2022 NATIONAL YOUTH PANEL

Métis panelist fulfilling dream of working in the film industry

Nolan McAllister is fulfilling his childhood dream.

McAllister, a member of the Métis Nation British Columbia, is the director and cinematographer for his own Kamloops-based company called Orenda Films.

McAllister, who launched his company in 2012, is also one of six individuals who have been named to Cando's National Youth Panel.

The panelists will share their stories at this year's Cando Conference, scheduled for May 16-19. The conference will be staged at the Dakota Dunes Resort, located in Whitecap Dakota First Nation in Saskatchewan.

"I think it's definitely exciting and a unique opportunity and experience for sure," McAllister said.

The six Indigenous individuals named to the panel, which are from various locations across the country, are considered young role models. They're all aged 29 and under.

"I want to tell a story about perseverance and not taking no for an answer," McAllister, who is 29, said about his presentation at the upcoming conference.

McAllister has known what he's wanted to do with his life – sort of – since a very young age.

"Basically, since I was eight years old I wanted to be in the film industry," he said.

McAllister eventually convinced his parents to let him take acting lessons. And after researching various information about casting agencies, McAllister did eventually find somebody to represent him. Though he did have an agent, McAllister quickly realized how challenging the acting world can be. That's because he didn't have much success landing work.

But he recalled that when he was about 13 years old he did land one acting project, to be in a commercial for BC Parks.

But that role didn't pan out as he hoped it would. As it turned out, McAllister's segment in the commercial was edited out so nobody got to see him in action.

Though his acting career never took off, McAllister still wanted to be involved in the industry.

"I realized I loved film production and storytelling," he said.

Early on in his career, McAllister landed varying roles with several movies filmed in British Columbia, including Power Rangers, Fifty Shades of Grey and Step Up All In.

Later on, he launched his film/ photography production company. Initially his company was called Alpha-Omega Productions. He later renamed it Orenda Films.

McAllister's business has been rather successful in recent years. And he's now at a point where he would like to pick and choose the work that he accepts.

He especially enjoys working with Indigenous clients.

Among those he has produced Indigenous content for are the Indigenous Tourism Association of Canada, the BC Association of Aboriginal Friendship Centres and the British Columbia Assembly of First Nations.



Nolan McAllister is 29 and a member of Métis Nation British Columbia.

edo.ca

By Sam Laskaris Cando Contributor

Continued on page 28.

2022 NATIONAL YOUTH PANEL

Josh Montana

"I like to have structure and organization in my life," he said.

Montana is also very comfortable working for his current company. He'd like to remain with the firm and continue moving up the corporate ladder.

"It's really important for me because it's an Indigenousowned consulting firm," he said. "I believe in this and I'm fully invested."

Mackenzie Brown

Brown is also keen to maintain all of her current chosen paths. She plans to continue her Indigenous tourism work, continue performing with Warrior Women and also growing her art business.

"I believe there is importance in having balance," Brown said of her various roles.

Nathan Crow

Crow has also accepted a spring/summer internship position with Meyers Norris Penny, an accounting, tax services and business consultancy firm. He'll spend his time shifting between the company's Calgary and Lethbridge offices.

Shayn Uhryn

Uhryn added she might also explore the possibility of taking a one-year Master's business program, since she is keen to be in charge of her own optometry office in the future.

Shayla Raine

Once she has completed her current university program, Raine is planning to take an 18-month education course that UBC offers. She is hoping to eventually become a physical education teacher.

"It's subject to change though," she said of her career aspirations.

As for her more immediate future, Raine is preparing for her appearance on the National Youth Panel.

"I'm hoping that the stories I'll be sharing will inspire (conference attendees) to not give up on their goals," she said.

Nolan McAllister

"I'm thinking I want to do less corporate work and more tourism work," McAllister said. "I like the emotional aspect of it."

McAllister also loves the fact he gets to share details about the lives and stories of Indigenous peoples.

"And I like the fact we can metaphorically walk a day in their life," he said.

SUPPORT YOUR NATION'S GROWTH AND ENHANCE YOUR CAREER PATH

The Executive MBA in Indigenous Business and Leadership program at SFU is designed by and for Indigenous communities to reflect economic reconciliation in the modern-day economy. It is the only accredited MBA program across Turtle Island that encompasses Indigenous ways of knowing and being, and addresses Indigenous business, economic development, entrepreneurship and leadership. Come and join us in knowledge sharing and acquiring new tools and skills to lead Indigenous business, Nation-building and self-determination.

Learn more at beedie.sfu.ca/emba-ibl

This is the future of business.





John Chenoweth(far left), Education Committee and Stanley Barnaby (far right), Cando President congratulate the three TAED and PAED graduates present at the Conference whoe were presented with their certificates and graduation sashes.



Anita Boyle, Certification Coordinator East announces the names of graduates for the Cando TAED and PAED Certification for 2020 and 2021.



New Accredited Institution: Kiuna Institution (Quebéc)in partnership with First Nations of Quebéc and Labrador Economic Development. Welcome Kiuna to Cando's Certification Accreditation!

edo.ca



Women in Business Panel: Aly Bear moderated the panel that included (left to right) Krystle Pelletier, New Leaf Esthetics (Whitehorse); Heather Black, Creative Spirit Solutions (Calgary); Rachel Smith, Bannock Express (Saskatoon) and presenting virtually was Melissa Hardy-Giles, ORIGIN (Ontario) - The WIB Panel was generously sponsored by Peace Hills Trust.





Cando Connect





Proud business partner of CANDO for nearly 30 years.

Welcome back to the conference everyone.

peacehills.com

Indigenous entrepreneur now running two successful companies



Heather Black, a member of Kainai Nation in Alberta, who is running not one but two successful businesses now.

> By Sam Laskaris Cando Contributor

The life of being an entrepreneur hasn't always been easy or successful for Heather Black.

But things are certainly looking rosy these days for Black, a member of Kainai Nation in Alberta, who is running not one but two successful businesses now.

Black is also one of four Indigenous people who have been named to the Women In Business panel for the 2022 Cando Conference.

This year's event will be staged May 16-19 at the Dakota Dunes Resort, located in Whitecap Dakota First Nation in Saskatchewan.

Black, who lives in Calgary, is the founder and owner of Creative Spirit Solutions. She launched the business, which includes boot camps and entrepreneurial skills development workshops in 2015.

Other roles that Black fulfils with Creative Spirit Solutions is that she's also a community engagement consultant, curriculum developer, business plan writer and network and communications specialist.

Black also owns and operates Buffalo Stone Woman, a business she launched in the summer of 2020. She leads hiking tours in the Alberta district of Kananaskis.

"The life and seeds of entrepreneurship was planted in 2002, by attending the youth entrepreneur camp hosted by Community Futures Treaty Seven (CFT7)" she said.

Formerly known as the Treaty Seven Economic Development Corporation, the CFT7 assists its members towards their goals of achieving economic success.

Black credits the CFT7 for her early entrepreneurship days.

"As a youth comes a world of insecurities and lack of confidence," she said. "Having tools, resources and a sense of belonging, confidence grew by having built and amazing relationship with having an entrepreneur family."

Yet Black discovered success is not always guaranteed.

She first started Creative Spirit Solution back in 2002 as an interior decorating and furniture broker business. The company lasted for five years but Black was unable to turn it into a financially stable one.

She relaunched Creative Spirit Solution after deciding to take the company in a new direction.

"Opportunity has come by always being ready, available, the ability to adapt to change, and the willingness to customize programs and services to what the community wants and needs," Black said.

Black's business boot camps provide others with financial, social media and business plan strategies.

Many of her clients are in Treaty 7, located in the southern portions of Alberta. During the pandemic, however, Black has expanded her company and offered boot camps to those in British Columbia and Ontario as well.

While many businesses have suffered greatly during the pandemic, Black was able to take one of her loves and start up a second company.

Continued on page 34.

2022 WOMEN IN BUSINESS PANEL





Indigenous business owner anticipating national Cando Conference

Melissa Hardy-Giles is looking forward to an upcoming conference for a number of reasons.

Hardy-Giles, a member of Red Rock Indian Band in northern Ontario, is one of four individuals who have been selected for the Women In Business panel at this year's Cando Conference.

The event, which will be held at the Dakota Dunes Resort in Whitecap Dakota First Nation in Saskatchewan, is scheduled for May 16-19.

Hardy-Giles owns ORIGIN, a business that offers various forms of innovative technology to various clients.

"I'm always more than honoured to share our story," Hardy-Giles said of her participation at the May conference. "And it's one of the first in-person events since the pandemic. I'm excited for it."

Hardy-Giles launched ORIGIN in 2009.

"It's been awesome," she said of her company's successes. "We connect people to purpose using virtual reality."

Hardy-Giles' company created ImmersiveLink, a virtual reality platform.

One of the components of the platform is titled the Career section, allowing individuals to view the ins and outs of various types of professions.

For the most part individuals can view segments, between three to five minutes each, on various trades.

"It's for anybody," Hardy-Giles said. "But we're in over 1,000 schools in Ontario alone."

She added the ImmersiveLink platform has been used at about 180 First Nations over the years.

Hardy-Giles also said that ImmersiveLink can be utilized as a recruiting tool for various industries.

Another component of ImmersiveLink is that it offers individuals the opportunity to receive Indigenous culture awareness and diversity training in a VR platform.

"We work with Indigenous Knowledge Keepers across Canada to share their stories," Hardy-Giles said.

With ImmersiveLink students can be in a classroom but through virtual reality be transported to various locations – for example, an underground mine – to get a glimpse of work being performed there.

These real-life experiences can undoubtedly inspire some to pursue career choices they might not have had any other information on.

ORIGIN has received numerous awards during the past few years.

And Hardy-Giles is looking forward to discussing details of her business at the Cando Conference.

"I'm just hoping that everyone learns something," she said. "And I always try to motivate people."

Hardy-Giles is also pumped to hear the stories of not only the other Women In Business panelists but also others who will be making presentations at the annual conference.

"I'm also there to learn from other people," she said. "I think it's very important to hear other stories as well."

Hardy-Giles is also thrilled to be on the Women In Business panel as she believes it's vital to support other females in the corporate world.



Hardy-Giles, a member of Red Rock Indian Band in northern Ontario, owns ORIGIN, a business that offers various forms of innovative technology to various clients.

edo.ca

By Sam Laskaris Cando Contributor

Continued on page 34.

2022 WOMEN IN BUSINESS PANEL



Indigenous esthetician enjoys proving people wrong with her career choice



Krystle Pelletier, who lives in Whitehorse and is a member of the Kwanlin Dun First Nation in Yukon, owns and operates her business called New Leaf Esthetics.

By Sam Laskaris Cando Contributor

Krystle Pelletier can consider herself fortunate her business has actually improved since the pandemic started.

Pelletier, who lives in Whitehorse and is a member of the Kwanlin Dun First Nation in Yukon, is an esthetician who owns and operates her business called New Leaf Esthetics.

She's been the sole proprietor of her company for about five years now.

"But I've only had my own space since COVID started," Pelletier said.

Pelletier is also one of the four individuals who have been named to the Women In Business panel which will be held at the 2022 Cando Conference.

This year's event, which is scheduled for May 16-19, will be staged at the Dakota Dunes Resort, located on Whitecap Dakota First Nation.

"I feel very blessed and very honoured," Pelletier said of her inclusion on the panel. "It makes me feel recognized for my success."

Pelletier said her business has been able to survive and prosper during the pandemic because she has been able to build a strong relationship with her clients.

"Also, I have services few people offer," she said. "And they like the quality of my services."

Pelletier said one of her most popular services is body sugaring, which is a hair removal procedure.

"It's environmentally friendly and made from sugar, water and lemon," Pelletier said.

The service is basically just what its moniker implies.

"Instead of using (hair removal) strips, you use a ball of sugar," Pelletier said.

Body sugaring is also a good chunk of her business these days.

"I'm so busy with sugaring," Pelletier said. "It's labour intensive. It takes anywhere from 15 minutes to two and a half to three hours."

Pelletier said another reason why she has enjoyed success in recent years is because she was able to bring in Babor, a skin care line product from Germany. Babor is a popular brand that is not widely available in Yukon.

"And then I brought in some Canadian made products," she added.

Pelletier began her career when she took a 15-week esthetics course offered by Yukon College.

The program focused on theory and practical hands-on skills of esthetic treatments including manicures, pedicures, facials, tinting and waxing.

Pelletier graduated the program at the top of her class.

She also earned additional training at the Calgary Esthetic Institute. She was trained in threading, microblading, eyelash and eyebrow extensions at this Alberta facility.

Pelletier is thrilled that she is the one who can offer services and improve the appearance of others, thus making positive changes in their lives.

And she loves the fact that she has become an esthetician who is able to make a decent living.

"I like proving people wrong," she said, adding she had been told being an esthetician would not prove to be a successful career choice.

Continued on page 34.

2022 WOMEN IN BUSINESS PANEL

Rachel Smith juggles large family life and thriving business

Rachel Smith has faced her share of challenges in life.

But despite those challenging times, during both her youth and adulthood, she has managed to persevere. And the 39-year-old member of Zagime Anishinabek First Nation in Saskatchewan now owns a thriving business.

Smith is the owner and operator of Bannock Express in Saskatoon. Her restaurant offers both take-out and catering options.

Smith is also one of our individuals that have been named to Cando's Women In Business panel for 2022. The panelists will share their stories at this year's Cando Conference, which is scheduled for May 16-19.

This four-day event will be held at the Dakota Dunes Resort, located on Whitecap Dakota First Nation.

"To be able to get my story out there on a national scale is really great," Smith said. "And I'm looking forward to getting my story out there for people looking to start a new business."

Smith's early life was not an easy one.

"I came from group homes and foster homes," she said. "And I was made a permanent ward of the government when I was 13."

Smith started her bannock making business in 2016. In the beginning she was simply selling her products via garage sales and online sales.

And then two years ago she decided to open up a restaurant. Yes, during a pandemic. But yes, business has been on an upswing since it was launched. "It's been doing great," Smith said. "And we just moved to a new location."

Smith has been able to continue moving forward with her business even though her life greatly changed in the past year.

She was already a mother of five. And then when her sister suddenly died a year ago, Smith ended up adopting four of her children and is now a mother of nine.

Almost instantly doubling the size of her family while continuing to work on her prospering business undoubtedly requires some great balancing.

"I have a really supportive husband," Smith said. "And a really supportive family as well."

Two of Smith's teenage children work some shifts at Bannock Express.

Smith also gives back to her community. She has created a Donation Wall at Bannock Express.

Customers have an opportunity to donate a meal to others who might not be able to afford one.

And then individuals can come into the restaurant, take a 'donated' meal off the wall and have some free food. Sometimes as many as about 100 free meals are provided to customers each month.

Bannock Express' success has Smith thinking of bigger and better things now.

"We're looking to franchise our business," she said. "We're looking to grow and that's where we want to go."

Smith said Regina and Calgary are the two cities she has thought of for possible Bannock Express franchises.



Rachel Smith is a member of Zagime Anishinabek First Nation and the owner and operator of Bannock Express in Saskatoon.

edo.ca

By Sam Laskaris Cando Contributor

Continued on page 34.

2022 WOMEN IN BUSINESS PANEL

Heather Black

"My spirit of entrepreneurship led me to taking my hobby of hiking to officially launch a tour guide company," she said of her Buffalo Stone Woman business.

With this company Black prepares and presents tour presentations. She also provides travel itineraries as well as route plans for tours.

After a failed earlier attempt, Black is obviously thrilled her life as an entrepreneur is now a successful one.

"It has been a blessing to celebrate in silence by doing the happy dance," she said.

Rachel Smith

But in all likelihood there won't be any new openings in other locations in 2022.

"It's more so next year we're looking at," she said.

Melissa Hardy-Giles

"There are enough barriers out there for women without having to fight amongst each other," she said. "Together we are strong."

Hardy-Giles, who is 49, had started three other businesses before she launched ORIGIN.

She graduated from Thunder Bay's Confederation College in both its executive office administration and human resource management programs.

Krystle Pelletier

Pelletier is also looking to telling her story at the Cando Conference.

"I like inspiring people to follow their dreams because it was quite the dream for me," she said.





M Environmental
 @qmenv
 @aqmenv
 National Toll-Free: 1.800.251.7773
 National 24/7 Emergency Response: 1.877.378.7745
 e: info@qmenv.com | w: www.qmenv.com

QM Environmental is a leading environmental and industrial services company with offices and qualified teams strategically located across Canada. We provide our clients and partners with a wide range of services and expertise that meet their needs.

Our portfolio of services includes:

- Environmental Remediation
- Hazardous Materials Abatement
- Emergency Response & Management
- Demolition and Decommissioning
- Water Treatment
- Safety & Emergency Training

Partnerships & Training

QM has a rich history of working with Indigenous communities and partners, ranging from Safety & Emergency Response training programs to high-level project-specific partnerships. We develop collaborative solutions that address your environmental challenges. For more information about opportunities and training programs, contact: Kear.Porttris@QMEnv.com



10 11		the second se		Ö.,
100	Dreams			1 3
			1-0-1	
21 12	Cullel		- Art	

S by creating business success...growing businesses, communities and nations.

Growing the First Nation

entrepreneurial and business spirit by being leaders in providing innovative financial products and services.

Proud to sponsor Cando 28th **Annual National Conference & AGM**

As the bank for Canadian entrepreneurs, we are proud to contribute to the success of this event.



bdc.ca

Acess all Cando Conference information in one spot: www.edo/conference/2022

ans Office: an Askiv ph Okemasis Dr. n SK S7N 181

Sec

Phone 306.955.4550 Fax 306.373.4969

www.siefsk.ca



INNERGEX

Renewable Energy. Sustainable Development.

We are building a better world with renewable energy

innergex.com

Cando Connect





CORCAN wants to be your builder! Whether you require a new build, renovation or have another project in mind make the CORCAN employment skills program part of your solution.

From traditional and modular construction to specialized and custom products and services, CORCAN has the experience and expertise to deliver on both large and small projects.

CORCAN works collaboratively with Indigenous organizations, as well as First Nations, Inuit and Metis communities, to help meet the need for quality, affordable housing and other construction-related projects in Indigenous and other communities.

> To discuss your construction related needs, please contact us at: SALESCONSTRUCTION.GEN-CORCAN@csc-scc.gc.ca or call 1-800-267-0354

formation about CORCAN and the work we do please visit www.CORCAN.gc.ca

Are you interested in being a CORCAN Instructor? Apply today at : Recruitment-ressourcement.GEN-CORCAN@CSC-SCC.GC.CA

MBA

in Community Economic Development

Program information:

- 2 years (16 weekends/year)
- Starts September 2022
- Takes place at Warman Campus
- Learn advanced skills in strategic leadership, First Nations economic development and public policy.

Visit greatplainscollege.ca/mba to learn more.





edo.ca

2022 Economic Developer of the Year Awards



EDO of the Year winner: Albert Derocher is currently the general manager of the Flying Dust Holding Corporation, the company that oversees all of the economic development for the First Nation in Saskatchewan.



Albert Derocher was recognized by his peers for his relentless work over a decades-long career along with his willingness to share his experiences with others. The EDO Award was sponsored by Whitecap Development Corp and the award was presented by Aly Bear.



EDO of the Year - Runnerup: Katrina Shade, manager of Piikani Resource Development Limited (PRDL) in Alberta.



Katrina Shade was recognized by her peers for her outstanding achievements in such a short period. The EDO Award was sponsored by Whitecap Development Corp and the award was presented by Aly Bear.

Cando Connect



Community Economic Developer of the Year - Winner: Nelson House Development Corporation - David Kobliski executive director for the Nelson House Development Corporation, the economic arm for Nisichawayasihk First Nation in Manitoba accepts the award. The award is sponsored by ESS Compass Group and presented by Patrick Ilangan.



Community Economic Developer of the Year - Runnerup: Meadow Lake Tribal Council (MLTC) has long been considered a model organization. The Saskatchewan-based council, comprised of nine First Nations in the province, has received what is perhaps some long overdue recognition. The award is sponsored by ESS Compass Group and presented by Patrick Ilangan.



Indigenous Private Sector Business of the Year: Walker Home Construction. Leslie Walker, a member of Champagne and Aishihik First Nations in Yukon accepts the award for his Whitehorse-based business. The award is sponsored by Accosys Consulting Services and presented by David Acco.



Indigenous Private Sector Business - Runnerup: The TIPI Group of Companie. Award accepted by Janice Gladue on behalf of Tipi. This award is sponsored by Accosys Consulting Services and presented by David Acco.

edo.ca

Veteran in economic development in running for national award



Albert Derocher is currently the general manager of the Flying Dust Holding Corporation, the company that oversees all of the economic development for the First Nation.

> By Sam Laskaris Cando Contributor

WINNER INDIVIDUAL EDO

This award proudly sponsored by: Whitecap Development Corp. and Huu-ay-aht First Nations Albert Derocher has spent the majority of his working career improving the fortunes of his Flying Dust First Nation.

It was way back in 1981 that Derocher first started working as a summer student for his First Nation, based in Saskatchewan.

Derocher is currently the general manager of the Flying Dust Holding Corporation, the company that oversees all of the economic development for the First Nation.

Derocher has also been selected as one of the two finalists for Cando's Economic Development Officer (EDO) of the Year award.

The winner will be announced at the 2022 Cando Conference, which is scheduled for May 16-19 at the Dakota Dunes Resort located at the Whitecap Dakota First Nation in Saskatchewan.

"It means a lot," Derocher said of the fact he is in the running for the accolade. "It means I'm being recognized for a lot of the work I've done and for the advocacy I've done for First Nations issues."

Derocher said plenty of others could have just as easily been recognized for their efforts.

"There's a lot of good folks out there who are working very hard as well," he said.

Derocher, who along with his wife helped raise 10 children (seven girls and three boys), is proud of the fact he's been able to work for so long for his First Nation.

"I love my community," he said. "We all work very hard. We're a growing progressive community." Flying Dust has about 600 members who are living on reserve. The First Nation's various businesses employ 230 people with about 90 per cent of those being Flying Dust members.

But none of the Derocher children, aged 26 to 36, are living at home now or working for the First Nation.

"They're all out doing their own thing," he said, adding his children were all encouraged to become independent outside of their community and then if they so choose to can return to their First Nation.

Derocher has had numerous noteworthy accomplishments during his work career with his First Nation.

One of his proudest highlights was the creation of the Riverside Market Garden, a venture that started off with two employees but now features five full-time workers and 20 seasonal workers.

Derocher said there are increased planting efforts this year to better help feed some community members.

"We've been told there will be a real food shortage," he said.

Derocher can also boast about another initiative, the Flying Dust Power Corp., which is expected to be operational and producing power for the community by late 2023.

"It's been 10 years in the making," he said. "It's been a long road."

Derocher was also an instrumental figure in the \$2.5 million additions to the First Nation's arena that are reaching completion. Besides facility upgrades, the renovations included an expansion of a retail store selling sporting goods.

2022 ECONOMIC DEVELOPER OF THE YEAR AWARDS Cando Connect 64 Sur

Summer 2022

Manager at Piikani Nation vying for national economic developer award

Katrina Shade is one of the driving forces behind the Piikani Resource Development Limited (PRDL).

Shade, who has been the manager of the Alberta-based PRDL since 2015, has been one of the main reasons the corporation has had numerous successful projects in recent years.

Thus, it's little surprise that Shade is also in the running for a prestigious award.

She's one of two finalists for the Economic Development Officer (EDO) of the Year Award from Cando, the national organization that promotes economic development in Indigenous communities.

The winner of this year's EDO award will be announced at the Cando Conference, which is scheduled for May 16-19. The four-day event will be held at the Dakota Dunes Resort on the Whitecap Dakota First Nation in Saskatchewan.

Shade has been doing her share of valuable work for the PRDL since becoming the corporation's manager.

For example, she worked alongside Piikani's chief and council to launch a retail electricity business, allowing the First Nation to provide electrical billing to its members.

Piikani Nation is one of just two First Nations in Alberta that provides this service to its members, through their rural electrification association. And Piikani Nation was the first First Nation in the province to achieve this distinction.

Other Shade accomplishments include launching a sand and gravel pit

in Piikani as well as having solar panels installed for the Piikani Nation School, which has resulted in a savings of about \$20,000 per year.

Shade also assisted with the local ranch expansion plan, which include agricultural and irrigation upgrades as well as the increasing the cattle herd.

Other ventures that the PRDL and Shade have been involved with are those including security services, electrical, tree clearing, EMS, construction and the local radio station.

Piikani Nation Radio, launched in 2020, is broadcast on 106.3 FM out of Brocket, a settlement in southern Alberta.

Other PRDL communications initiatives include an app as well as a local newspaper, Piikani Tsi Nii Ka Sin.

With the PRDL Shade continues her work of exploring other business development opportunities that can benefit Piikani Nation members, who are living both on and off the First Nation.

Since the Piikani Nation is known for and rich it its wind, sun and water resources, Shade is frequently on the lookout for renewable energy projects that could potentially be beneficial to its members.

To this end, a main focus for the corporation now is a wind farm project on the Piikani Nation.

Shade and the PRDL are also working with various others to try and develop partnerships with companies to leverage economic opportunities for members of the First Nation.



Katrina Shade is one of the driving forces behind the Piikani Resource Development Limited (PRDL).

By Sam Laskaris Cando Contributor



This award proudly sponsored by: Whitecap Development Corp. and Huu-ay-aht First Nations

 2022 ECONOMIC DEVELOPER OF THE YEAR AWARDS

 Summer 2022
 65



Saskatchewan-based council a finalist for national award



Forestry is MLTC's main industry

By Sam Laskaris Cando Contributor

FINALIST COMMUNITY

This award proudly sponsored by: ESS Compass Group The Meadow Lake Tribal Council (MLTC) has long been considered a model body.

The Saskatchewan-based council, comprised of nine First Nations in the province, has received what is perhaps some long overdue recognition.

The MLTC is one of two finalists for the Community of the Year award, which will be presented at this year's Cando Conference.

The four-day event, scheduled for May 16-19, will be staged at the Dakota Dunes Resort, located at Whitecap Dakota First Nation.

"It's a pretty novel thing for MLTC," said Tina Rasmussen, who is the MLTC's chief business officer. "They've been in business for 40 years. They've been studied a lot. And there have been a lot of economic development reports on how it creates business. But I don't know if they've ever received an award for it."

The other finalist in the Community of the Year category is the Nelson Lake Development Corporation in Manitoba, the economic arm of the Nisichawayasihk Cree Nation.

The nine First Nations that comprise the MLTC are Birch Narrows Dene Nation, Buffalo River Dene Nation, Canoe Lake Cree First Nation, Clearwater River Dene Nation, English River First Nation, Flying Dust First Nation, Makwa Sahgaiehcan First Nation, Ministikwan Lake Cree Nation and Waterhen Lake First Nation.

Rasmussen said the intention of the tribal council is to assist ventures that will be beneficial to all parties.

"We make sure we're not getting in their way of creating opportunities," she said. "We're not here to create a large conglomerate for the tribal council to administer. We're here to do what's best for the nine communities."

To that end, the MLTC launched a corporation a decade ago, in 2012, called the Meadow Lake Tribal Council Industrial Investments.

This corporation was started to produce viable economic development through growth and business investment.

The corporation currently maintains four wholly-owned companies; NorSask Forest Products, NorthWind Forest Products, MLTC Bioenergy Centre and the MLTC Solar Farm.

Rasmussen said if one of the First Nations is interested in a particular project on its own, the MLTC steers clear of a similar venture.

"Most of the stuff that comes to the tribal council is supportive of the communities collectively," she said.

Rasmussen is thrilled that the MLTC is viewed as a leader in the Indigenous community.

"I guess it means the MLTC is a good example for other First Nations looking to create opportunities," she said.

Though the MLTC's largest industry is forestry, it is involved in other initiatives as well.

For example, the MLTC Bioenergy Centre is the first of its kind energy biomass project in the province.

The centre combines environmental improvement with thermal efficiency, which will boost the economic fortunes of the nine First Nation which are part of the MLTC.

Another project is the MLTC Solar Farm, which is expected to be completed late this summer.

This venture is considered the first step towards the tribal council's goal of engaging with larger renewable energy projects in the province.

2022 ECONOMIC DEVELOPER OF THE YEAR AWARDS





Summer 2022

Community frequently provides advice on those seeking to emulate their model

It seems like it's at least once a week that David Kobliski will receive a phone call seeking some advice.

Kobliski has served as the executive director for the Nelson House Development Corporation, the economic arm for Nisichawayasihk First Nation in Manitoba, for the past 25 years.

"A lot of First Nations look at our community as a model," Kobliski said. "We do have a model that works. And others can do it on a smaller scale or on a bigger scale."

Kobliski said he doesn't mind fielding calls from others who are looking to improve fortunes in their communities.

"The satisfaction I get is seeing a First Nation generating their own sole-source revenue and reinvesting into their own community," he said.

Thanks in large part to Kobliski's efforts, the work Nelson House Development Corporation has done has earned some recognition.

His First Nation is one of the two finalists for Cando's Community of the Year award.

Meadow Lake Tribal Council in Saskatchewan is the other finalist.

The winning community will be announced at the Cando Conference, scheduled for May 16-19. The event will be staged at the Dakota Dunes Resort, located at the Whitecap Dakota First Nation in Saskatchewan.

Kobliski, who is 60, said it seems his past quarter century of work has gone by rather quickly.

"I was kind of reflecting and looking back," he said. "Twenty-five years really flew by." The first business Nisichawayasihk First Nation owned was a gas bar. It allowed the First Nation to keep revenue in its own community.

Several other businesses that the First Nation now owns have followed suit. They include grocery stores, a hotel and a highspeed internet company.

Kobliski said one business is not any more noteworthy than the others.

"All of them stick out because all of them are still around and they're all still successful," he said.

The Nelson House Development Corporation is also involved in a major joint venture. It has a partnership with Manitoba Hydro and owns 32 per cent of a hydroelectric dam project.

"All the rest of them are owned by the First Nation," Kobliski said of other business interests.

Kobliski said he has been preaching about the importance of owning businesses to officials in his First Nation for a very long time.

"I've always said to our leadership in order to be self-sufficient and selfgoverning you have to generate your own revenue," he said.

It's the same advice he doles out to others who call his First Nation looking for some guidance.

"I do try to assist other First Nations with what we've done here," he said.

Kobliski said he is planning to retire from his executive director role, probably within the next year.

But he does plan to continue working. In fact, he believes he will start up his own consulting business.

"I will be providing the path to other First Nations and showing them what the benefits are," Kobliski said.



David Kobliski executive director for the Nelson House Development Corporation, the economic arm for Nisichawayasihk First Nation in Manitoba.

By Sam Laskaris Cando Contributor

WINNER COMMUNITY

This award proudly sponsored by: ESS Compass Group

edo.ca

2022 ECONOMIC DEVELOPER OF THE YEAR AWARDS



Walker puts music career on hold to operate home construction business



Leslie Walker, a member of Champagne and Aishihik First Nations in Yukon, has focused his attention on Walker Home Construction, his Whitehorse-based business.

> By Sam Laskaris Cando Contributor

WINNER PRIVATE SECTOR BUSINESS

This award proudly sponsored by: Acosys Consulting Services Inc.

Cando Connect

Leslie Walker had a promising music career that was put on a hold.

But Walker, a member of Champagne and Aishihik First Nations in Yukon, doesn't seem to mind as he's managed to find plenty of success in another career.

Back in 2011 Walker was a member of Common Knowledge, which was named as the best band at the Canadian Aboriginal Music Awards.

But for a good chunk of the past decade Walker has concentrated on Walker Home Construction, his Whitehorse-based business that specializes in residential and commercial construction services and products.

In fact, his business has garnered attention to the point it is one of two finalists being recognized by Cando for this year's Individual Private Sector Business award.

The winner will be selected at this year's Cando Conference, scheduled for May 16-19. The conference will be held at the Dakota Dunes Resort, located on Whitecap Dakota First Nation.

Walker added other associations have also recently been recognizing his company.

"It's a little overwhelming to get these opportunities," he said. "This is the vision I always wanted to work towards. It's happened 10 times faster than I thought it would."

Walker was always rather handy. He had been hired to do various jobs in the past, even when he was doubling as a musician.

"I took a risk and then I started my company," he said.

In the early days of his business, Walker said he was known as 'The Trailer Guy'. He would go around and fix mobile homes in trailer parks.

And then he started working on home additions, while also building fences and decks. He then started taking on larger projects, building homes and commercial businesses.

Walker doesn't have an exact total of how many houses he's worked on since launching his company in 2009. But it is in the hundreds.

Also, his company now has more than 30 employees. And about 70 per cent of those workers have First Nations ancestry.

Their jobs range from being apprentices to lead hands to site supervisors. Whenever possible Walker Home Construction also enjoys dealing with subcontractors who are First Nations owned and operated.

Walker said he's seen other workplaces that have a strictly businesslike approach. But that's not something he's in favour of.

When they're at work he wants his employees to be happy, laughing and having a good time.

"We're trying to create a life for ourselves and our families," he said.

Though his musical career is on hold for now, Walker is hoping it is something he can eventually return to.

"I picked up the guitar and wrote a song the other day," he said. "I'm never going to put it down."

Walker added he's hoping his company becomes even more successful so that he will have the opportunity to do other things – like get back and devote more time to his music.

"But right now, my main focus is this company," he said.

Summer 2022

2022 ECONOMIC DEVELOPER OF THE YEAR AWARDS onnect 68 Sun

TIPI Group vying to capture national Cando award

There's no shortage of boosters who are cheering on the TIPI Group of Companies in its bid to win a prestigious national award.

"Our company has 60 First Nation communities that are part of our ownership," said Nathan Ballantyne, who has served as the CEO of the TIPI Group of Companies for the past 12 years. "We act on their behalf in terms of economic development."

The TIPI Group of Companies is also one of two finalists for Cando's 2022 Individual Private Sector Business award.

The winner will be announced at this year's Cando Conference, scheduled for May 16-19. This event will be held at the Dakota Dunes Resort, located at Whitecap Dakota First Nation in Saskatchewan.

The Individual Private Sector Business award is one of three that will be presented at the conference.

The Economic Development Officer of the Year will also be chosen at the conference. And so too will the winning nominee in the Community of the Year category.

"With such a large ownership group sometimes it's hard to let them know what's going on," Ballantyne said.

But those First Nations, which make up the ownership group, are well aware the company is a finalist for the Cando award.

"They're obviously very excited," Ballantyne said.

The TIPI Group of Companies was launched more than 20 years ago and includes various services which are offered to those in more than 300 Indigenous communities in British Columbia, Alberta, Saskatchewan, Manitoba and Ontario.

Its entities include insurance brokerages, a third-party administrator that creates and manages a benefits platform titled the TIPI Care Plan and an organizational and human resources consultancy company.

The mission for the TIPI Group of Companies is to engage organizations and communities in order to manage risks and protect their economic well-being and health via customized services and products.

Since it was launched the TIPI Group of Companies has certainly experienced its share of growth over the years.

"We started off with six employees," Ballantyne said of the company. "And we're going to break the 100 employees (mark) this summer."

Ballantyne added the TIPI Group of Companies has a large percentage of Indigenous employees.

"About 50 per cent of them are Indigenous," he said.

Ballantyne believes the TIPI Group of Companies is a success story which is applauded in First Nations across the country.

"Communities deal with so many other issues like suicide, drugs and gangs," he said. "Their world is so different than ours."

Ballantyne added officials with the TIPI Group of Companies are not simply resting on their laurels. That's because they are currently working on the details of another major acquisition, expected to be announced by late May.

"It's a good-sized deal and will create some more new jobs," he said.



Nathan Ballantyne has served as the CEO of the TIPI Group of Companies for the past 12 years.

By Sam Laskaris Cando Contributor

FINALIST PRIVATE SECTOR BUSINESS

This award proudly sponsored by: Acosys Consulting Services Inc.

edo.ca

2022 ECONOMIC DEVELOPER OF THE YEAR AWARDS





The Trade Commissioner Service

The Canadian Trade Commissioner Service (TCS) works with exporters in Canada to help them sell their products and services abroad and grow through international trade. Businesses that work with the TCS get access to its free services and funding and support programs, international opportunities, and its network of over 1,000 Trade Commissioners in more than 160 cities across Canada and around the world.

On average, compared to nonclients, companies that use TCS services:

- export to 24.8% more countries;
- export 11.2% more product varieties; and
- earn 19.8% more value.

TCS NETWORK

Trade Commissioners in TCS regional offices across Canada are available to provide advice to help develop export plans and begin international expansion. This could include working with your business to decide on a taraet market, collect market and industry information and improve your international business strategy. Each regional office in Canada also has dedicated Diversity Champions, who can provide specific support to business owners from diverse backgrounds, including advising on relevant upcoming events and initiatives.

Trade Commissioners based abroad can provide advice and industry contacts to help with market entry. They can also provide an overview of the competitive landscape and practical advice on navigating business practices, share knowledge about potential opportunities, and identify upcoming events such as conferences and trade shows.

FUNDING AND SUPPORT

The TCS also offers funding and support programs to help businesses and organizations pursue new opportunities abroad, connect with foreign partners, and attract foreign investment.

These include:

- CanExport programs that provide funding for small and medium-sized enterprises, innovators, associations and communities.
- Canadian Technology Accelerators (CTAs) that help companies that have an existing technology or product find opportunities and expand into key foreign technology hubs. Companies are advised to consult the CTA website for a comprehensive list of upcoming programs.
- > the **Canadian International Innovation Program**, which helps companies pursue international research and development projects with a foreign partner.

Trade missions and events

that are advertised online, including initiatives specific to Indigenous companies. A number of initiatives and resources are also promoted in the TCS's official magazine, **CanadExport**, which you can subscribe to today to learn about the latest trade news, insights, events, and opportunities.

Canada

Visit the TCS website at tradecommissioner.gc.ca for more information, and find additional resources for Indigenous businesses on the TCS's Indigenous Business Export Support webpage.



Le Service des délégués commerciaux

Le Service des délégués commerciaux (SDC) du Canada travaille avec les exportateurs canadiens pour les aider à vendre leurs produits ou leurs services à l'étranger et à développer leur entreprise grâce au commerce international. Les entreprises qui travaillent avec le SDC ont accès à ses services gratuits et à ses programmes de financement et d'appui au commerce international, à des débouchés à l'étranger et à son réseau de plus de 1 000 délégués commerciaux dans plus de 160 villes au Canada et dans le monde.

En moyenne, par rapport aux entreprises qui ne sont pas clientes du SDC, les entreprises qui utilisent les services du SDC :

- exportent vers davantage de pays (24,8 %);
- exportent une plus grande variété de produits (11,2 %);
-) gagnent plus de valeur (19,8 %).

RÉSEAU DU SDC

Les délégués commerciaux des bureaux régionaux du SDC à travers le Canada sont là pour vous fournir des conseils afin de vous aider à établir des plans d'exportation et à commencer vos activités à l'échelle internationale. Ils peuvent notamment travailler avec votre entreprise pour déterminer un marché cible, recueillir des renseignements sur le marché et l'industrie et améliorer votre stratégie commerciale internationale. Chaque bureau régional du Canada dispose également de champions de la

diversité, qui peuvent apporter un appui sur mesure aux propriétaires d'entreprises d'origines diverses, notamment en les conseillant sur les activités et les initiatives pertinentes à venir.

Les délégués commerciaux à l'étranger peuvent vous fournir des conseils et des contacts dans l'industrie pour faciliter votre entrée sur le marché. Ils peuvent également vous donner un aperçu du paysage concurrentiel et prodiguer des conseils utiles sur les pratiques commerciales, vous faire part d'occasions éventuelles et vous indiquer les événements à venir, comme les conférences et les salons professionnels.

FINANCEMENT ET APPUI AU COMMERCE INTERNATIONAL

Le SDC propose également des programmes de financement et d'appui au commerce international pour aider les entreprises et les organisations à trouver de nouveaux débouchés à l'étranger, à nouer des liens avec des partenaires étrangers et à attirer des investissements étrangers.

Ces programmes comprennent :

 Les programmes CanExport qui offrent un financement aux petites et moyennes entreprises, aux innovateurs, aux associations et aux communautés.

Les Accélérateurs technologiques canadiens

(ATC) qui aident les entreprises disposant d'une technologie ou d'un produit existant à trouver des débouchés et à développer leurs activités au sein de grands centres technologiques étrangers. Il est conseillé aux entreprises de consulter le site Web des ATC pour obtenir une liste complète des programmes à venir.

Canada

- Le **Programme canadien de** l'innovation à l'international, qui aide les entreprises à trouver des projets de recherche et développement internationaux avec un partenaire étranger.
- Les missions commerciales et les événements annoncés en ligne, y compris les initiatives réservées aux entreprises autochtones. Un certain nombre d'initiatives et de ressources sont également promues dans la revue officielle du SDC, CanadExport, à laquelle vous pouvez vous abonner dès aujourd'hui pour connaître les dernières nouvelles, tendances, activités et occasions commerciales.

Consultez le site Web du SDC à deleguescommerciaux.gc.ca pour obtenir de plus amples renseignements. Vous trouverez des ressources pour les entreprises autochtones sur la page Web du SDC consacrée au soutien à l'exportation des entreprises autochtones.





2022 YOUTH SUMMIT

72

The 2022 Economic Development Youth Summit was hosted at Grey Eagle Resort on TsuuT'ina Nation (west of Calgary) from August 8-11. The 5th Annual youth event returned to in-person after two years of being virtual.

All selected youth delegates were provided with free travel (to and from the event host hotel), meals and accommodation – thanks to the generosity of the event sponsors!

Each year Cando receives 150+ applications, but only 50 youth are invited to participate – as selected by our event Steering Committee and organizing team.

It's not the first 50 applicants, but the 50 that best demonstrate how they are suitable to be selected a delegate. Show us why we should choose you to be a delegate!

Applicants are encouraged to show why they should be selected.

Who is eligible?

The 2022 Economic Development Youth Summit is designed for First Nations, Métis, Inuit and non-Indigenous youth from across Canada within the ages of **18-30 yearsof age**. The Youth Summit promotes the field of Community Economic Development and the role of Economic Development Officers to youth.

All invited youth must **not** have attended the previous Youth Summits (2018–2021). Cando wants to ensure that a maximum number of Indigenous youth have a chance to participate.

Youth are grouped into teams and then are given a Case Study to evaluate. Teams learn throughout the week and apply what they've learned in order to develop a compelling Strategic Economic Plan that they present to a group of judges. Winning teams are awarded prizes!

Cando Connect

Summer 2022
Platinum



Welcome to delegates



Ray Wanuch, Cando Executive Director welcomes delegates to the 5th Annual Youth Summit. Ray also shared a welcome message from Stanley Barnaby, Cando President who was unable to attend the event in-person.



Shawna Morning-Bull, Cando Alberta Director welcomes delegates to the 5th Annual Youth Summit.



2022 Youth Summit co-MCs Hal Eagletail and Michelle Nieviadomy brought lots of energy and fun to the event. They were also instrumental inkeeping the event on schedule.

Cando Connect



Economic Development Panel: Featuring Katrina Shade, Manager of Piikani Resource Development Ltd. and Bryce Starlight, VP Development with Canderel MDC Development Management Inc.(TsuuTina). Both spoke about the significant economic development opportunities that are being optimized in their communities.



Bryce Starlight, VP Development with Canderel MDC Development Management Inc.



Katrina Shade, Manager of Piikani Resource Development Ltd.

Summ<u>er 2022</u>





Learning















Summer 2022

Cando Connect

Sharing













edo.ca

2022 YOUTH SUMMIT 77





Natural Resources Panel: Catherine Peltier (standing), Sr. Advisor, Indigenous Affairs, CMMP, Lands and Minerals Sector and Michelle Vello (seated), Policy Analyst, Indigenous Affairs, CMMP, Lands and Minerals Sector with NRCan welcomed delegates and introduced some of the resources available through NRCan for economic development officers and Indigenous communities. Michelle also presented on current employment opportunities with NRCan.



Natural Resources Panel: Darrell Gumieny (above), Program Officer, Canadian Forrest Service. Bradley Scott Henry (below), Client Relations Officer, Canadian Forest Service





Entrepreneurship Panel: (left to right) William Vu, Senior Relationship Manager for Indigenous Financial Services, ATB; Riel Houle, owner and operator of Pale Horse Tipi Camp; Payne Many Guns, owner of Niitsitapi Company; and Bobbie Racette, Founder and CEO of Virtual Gurus. Each of the panelists discussed their experiences with entrepreneurship – postive and not-so-positive. They discussed access to finance and how that shaped the growth and development of their business.



Entrepreneurship Panel: Payne Many Guns (left), owner of Niitsitapi Company; and Bobbie Racette (right), Founder and CEO of Virtual Gurus.



Additions to Reserves: TimDaniels is the Chief Development Officer with Treaty 1 Development Corporation responsible for the planning and re-development of the 160 acre former Kapyong Barracks in Winnipeg, now known as Naawi-Oodena.



Personal Finance with Amber Strikes With A Gun. Amber is an Associate, Commercial Banking with CIBC and is based in Maskwacis, Alberta. Amber showed delegates the importance of credit and how to utilize it responsibly.

edo.ca



Visioning and Guiding Principles with Marissa Lawrence, CEDI Senior Program Officer, Cando. Marissa lead delegates through the development of a newspacer front page that showcased their team's aspirations for their community.

2022 YOUTH SUMMIT 79







Lands Presentation with Ralph J. Roulette Jr. (above left) and Shaun Peters (above right). They showcased some of the technology utilized to survey Indigenous lands. This includes drone imagery combined with satellite imagery and NRCan data to provide incredibly accurate survey information for Indigenous communities exploring development opportunities.

Cando Connect











Case Study Overview with Jesse James (above left) and Norm Lavallee (above right) who delivered the overview of what the teams were responsible to include in their presentations. Presentations were evaluated on how well they met the Case Study limitations and requirements. Jesse and Norm also hosted the 'Building a Sustainable and Resilient Indigenous Economy Game' that was fun for all but also frustrating for some.

2022 YOUTH SUMMIT 81



Morning wellness session



Michelle Nieviadomy invited delegates and presenters to attend an outdoor wellness session. Michelle then lead the early birds through some stretches and yoga poses to start the day with positive energy.







Cando Connect



Cultural sessions with beading, weaving, or hand games

Youth delegates were given the opportunity to choose from several cultural breakout sessions including beading, finger weaving and hand games. It was a great opportunity to learn some cultural traditions and make connections with other delegates. It was also an opportunity to relax and unwind after a busy day of learning.













Summer 2022



edo.ca



Hal Eagletail(with microphone) in addition to being Co-MC was also the cultural embassador for the event and brought his many stories and insights to share with delegates. Hal also organized the drummers and singers for the EDYS Round Dance on Wednesday evening. It was an amazing evening!



2022 YOUTH SUMMIT 84

Cando Connect



Field Trip to the TsuuT'ina Buffalo Paddock



Youth delegates had the opportunity to take an activity and scenery break by leaving the hotel and visiting the Buffalo Paddocks. TsuuT'ina manage a herd of about 425 bisons. Youth learned that several animals are culled each year and are used to feed the community with the bones and pelts being processed for use in traditional cultural practices.

Photos: Aspen Films



Field Trip to the TsuuT'ina Buffalo Paddock



2022 YOUTH SUMMIT

Summer 2022



edo.ca

Playing Double Ball stick game





2022 YOUTH SUMMIT 88

Cando Connect

Playing Double Ball stick game





Final Group Presentations











Judging the Presentations: Kirsten Josling- Program Officer at the Innovation Hub at Carleton University



Judging the Presentations: Scott Tizzard, Export Development Canada





Memories and Friendships



Photos: Aspen Films



Cando Connect



2022 YOUTH SUMMIT 92







Awards Gala Entertainment: Olivia Tail Feathers and the Grassland Singers were on hand to sing and put on a dance demonstration to close out the evening and help commemorate the end of a very successful event.



Powerful Cando Organizing Team: Michelle Nieviadomy, Co-MC (left) with Danielle Lightning (center), Special Projects Director, and Elsie Moar (right) Special Projects Assistant.



Cando Reception: Danielle Lightning (left), Special Projects Director, and Carmelle Nepoose (center), CEDI Program Officer Angelina Hunter (right), Research Assistant Summer Student were always eager to greet youth delegates each day.





Summer <u>2022</u>

2022 EDYS Individual Awards:



James Houle was recognized as recipient of the Mover & Shaker Award. Award is presented by Kris Frederickson of Keyera.



Draco Dunphy was the recipient of the Outstanding Delegate Award. Award is presented by



Kendra Rosychuk was the keynote guest speaker for the Youth Summit Awards Gala. Kendra is also an alumni of the Youth Summit having been a delegate in previous year.

Cando Connect



Nathan Crow is Cando's National Student Director and thanked all delegates for their dedication and commitment to learning during the Youth Summit. Nathan had not attended a Youth Summit previously.



Summer <u>2022</u>

2022 EDYS Group Presentation Winners:









First Place - Group 7: Indgenuity Development Corporation

Team Members: Draco Dunphy, Kathleen Doxtator, Samantha Allan, Daniel Nychuk, and Darian Edwards

Second Place - Group 6: 4B Development Corporation

Team Members: Tasmin Petrowsky, Salina Nichols, Jody Tulurialik, Trinity Maloney, Sarah Jerome, and James Houle

Third Place - Group 1: Acahkosak Development Corporation

Team Members: Brayden Omeasoo-Steinhauer, Bianca Buffalo, Kelly Tsetta, Gaby Doucette, Hannah Surita Beaulieu, and Harveen Saini

edo.ca



Indigenous communities benefitting from CESO's funding application support program

By Sam Laskaris Cando Contributor

Accessing funding programs has provided numerous challenges for Indigenous communities over the years.

But thanks to the Funding Application Support Program, created recently by the Canadian Executive Service Organization (CESO), the application process for First Nations, Métis and Inuit communities has become considerably easier.

Thanks to funding from Indigenous Services Canada, CESO has been able to support numerous communities with their grant applications free of charge.

CESO also created a team of Advisors to assist clients with their funding application processes, from start to finish, if necessary. The support program was put in place for the 2021-22 fiscal year, a time which was significant as many Indigenous communities were applying for various pandemic relief grants from provincial and federal governments.

"Initially when we started we had eight advisors," said Eiliyah Deewan, CESO's Community Relations Officer of Indigenous services. "And right now, we have a total of 12 advisors."

CESO, a leading development organization focused on strengthening economic and social well-being not only in Canada but globally as well, had been providing grant application assistance in the past as well.

Deewan said the free support program will continue for the foreseeable future.

"Initially we started it for a year," she said. "But it will now be a rolling program."

Deewan said applying for funding can be a time-consuming task.

"It's definitely a time issue," she said of those who do reach out for assistance with their applications. "Most of the time a band or First Nation or an Indigenous corporation, they don't have somebody dedicated to doing this only. They do it in addition to their day job."



Eiliyah Deewan, CESO's Community Relations Officer of Indigenous Services



Maureen Caisse, the president and CEO of Neyaskweyahk Group of Companies Inc.

With plenty of information being requested, Deewan added at times funding applications can indeed be confusing.

"There are a lot of requirements and maybe it is not quite straightforward," she said.

One of CESO's clients who has sought assistance through the support program is the Neyaskweyahk Group of Companies Inc., the corporate division of Ermineskin Cree Nation in Alberta.

Maureen Caisse, the president and CEO of the Neyaskweyahk group, speaks extremely highly of the support program.

"The program has been very helpful for us," she said. "We've reached out to CESO a number of times and each time we've had great results."

Caisse said her group has approached CESO for assistance for several projects.

"The first time we reached out was when COVID started in 2020 and grants started rolling out," Caisse said. "We were limited in our staff. We manage 12 companies and our finance department was extremely busy with regular financial responsibilities."

"Not all of them were funding requests," Caisse said of the times CESO was approached for assistance. "Some of them were other requests such as organizational reviews."

The Neyaskweyahk group had previously applied for funding through the federal Indigenous Community Business Fund as well as the Alberta Indigenous Opportunities Corporation.

Caisse said CESO assistance was requested to assist with those grant applications.

"It wasn't that we didn't know how do it," she said. "They were all new grant opportunities. And we had limited staff. My finance staff had many other projects on the go."

Having a CESO Advisor take the lead proved to be extremely beneficial.

"It was pretty much a matter of taking the time to look into it and crossing all the

'T's and dotting all of the 'I's," Caisse said.

CESO can work with First Nations, Inuit and Metis communities including Indigenous government and government offices, First Nation collectives e.g. tribal and band councils, Community FN/bandowned enterprises and other Indigenousled organizations such as nonprofits and trusts. Please contact Cora Bunn at CESO directly for more information or to request support with your funding application. Cora can be reached by email at cbunn@cesosaco.com, or by phone at 416-304-9314.



66 After my CESO mentorship, I put together funding proposals, which came back with successful results.

Marissa Mercurio, CESO Client

CESO works with Indigenous communities in Canada to build capacity and foster economic growth.

Grow your business or organization with CESO's virtual mentorship and advisory services. At no cost to eligible clients, services cover areas such as funding applications, innovation and business development.

Learn more at ceso-saco.com/canada

Canada CESO gratefully acknowledges financial support from Indigenous Services Canada.

Co-operatives First organizes new webinar series

By Sam Laskaris Cando Writer

Officials with Co-operatives First have come up with a new way to further their mission.

The Saskatoon-based organization promotes and supports business development in rural and Indigenous communities, primarily throughout the four western Canadian provinces.

One of the latest ways Co-operatives First officials plan to get their message out is via the Regional Synergies Webinar Series.

Throughout this series those who tune in for the free online webinars will hear about business and community leaders that have forged regional partnerships.

Co-operatives First hosted the first event in this series on Dec. 8. That event featured representatives from the South Island Prosperity Partnership (SIPP).

"The group we had was super engaged," said Heather Hallgrimson, who is Co-operatives First's business development lead. "People had such great questions that they were asking."

In fact, Hallgrimson said organizers had to scrap the prepared questions they had for the hosts since webinar participants had plenty of their own asks.

SIPP is an alliance of more than 70 public and private sector partners in Greater Victoria. Partners include nine First Nations, 11 local governments, three post-secondary schools, nine industry associations and non-profits and more than 30 employers.

SIPP representatives who spoke at December's webinar were Elysia Glover and Kear Porttris. Glover is SIPP's manager of strategic partnerships while Porttris is a SIPP board director and the director of Indigenous relations from QM Environmental.

Co-operatives First's webinar series will continue to explore rural and Indigenous partnerships throughout western Canada.

Continues on page 32.



Trista Pewapisconias, the Indigenous Engagement Lead for Co-opertives First.



Heather Hallgrimson, Co-operatives First's business development lead.

Cando Connect



Business idea? With a co-op, you can create it.

Your way, Together

Find out more at www.yourwaytogether.ca 🕝 co-operatives first

Co-operatives First organizes webinar series

Continued from page 30.

The goal will be to learn how members of communities and their neighbours join forces to share resources and knowledge. The plan of these partnerships is to have an entire region benefit as opposed to just one community.

Hallgrimson is teaming up with her colleague, Trista Pewapisconias, who is Co-operatives First's Indigenous relations lead, to organize the webinar series.

"It went really well," Pewapisconias said of December's webinar. "And we want this to be an ongoing conversation. We just want to promote both Indigenous and municipal partnerships."

Despite its moniker, Pewapisconias, a member of Little Pine First Nation in Saskatchewan, said discussions in the series do not have to be focused on co-ops.

"They don't have to be a co-op model, just a partnership within your region," she said.

Pewapisconias said Co-operatives First officials are still trying to finalize dates and speakers for upcoming events in the series.

She added the next event will in all likelihood be at some point in March. And then the plan is to stage one another event later on in 2022.

"The need for these webinars came about based upon feedback from groups we had dealt with," Pewapisconias said.

She added since she focuses her work on Indigenous groups and Hallgrimson's efforts concentrate on non-Indigenous organizations, it made sense to merge the two.

"We just said let's create a space so that other people can come and talk together," Pewapisconias said.

A couple of dozen participants took part in December's webinar. Besides municipal representatives, also attending were individuals in various economic development positions.

Following presentations from the two SIPP reps, the inaugural webinar in the series allowed for discussions in various breakout rooms.

"We were able to group people together based on where they're at (with their partnership ventures)," Pewapisconias said. "It was really positive being able to create those breakout sessions. We had a lot of positive feedback."

Cando Connect

NIEEF National Indigenous Economic Education Fund

YOUTH OPPORTUNITIES

National Indigenous Economic Education Fund (NIEEF) Scholarships

NIEEF is Cando's charitable organization, which grants annual scholarships to Indigenous students studying in a field related to economic development.

To be eligible, students must be attending or currently enrolled in a program at a post-secondary institution, and must be a Cando student member.

Preference will be given to students enrolled in one of Cando's Accredited Insitutions.

This year, NIEEF will be granting four scholarships each worth \$2,000.

The deadline to apply for a 2022 NIEEF Scholarship is October 31, 2022. Info.: www.edo.ca/youth/nieef-scholarships



100

RENEW YOUR MEMBERSHIP

Yukon 13

British Columbia 79

Northwest Territories

> Alberta 70

29

38

Cando Membership

Full Individual Membership - \$105 Associate Membership - \$89.25 Student Membership - \$26.25 Organization Membership - \$315

Cando Membership Benefits:

- Discount registration at the Cando Annual National Conference and AGM.
- Subscription to Cando Connect Magazine and (e) Connect News.
- Access to the Certified Aboriginal Economic Developer Process.
- Discount subscription to Cando's Journal of Aboriginal Economic Development, the only journal of its kind in Canada.
- Opportunity to advertise events and services through Cando's nation-wide network.
- Voting privileges at Cando's national and regional meetings (Full Members only).
- Access to Cando's bookstore and resources.

9635 - 45 Avenue NW Edmonton, AB T6E 5 Z8 1.800.463.9300 www.edo.ca twitter: @candoED0 facebook: /candoED0

Manitoba

Ontario



Quebee

New

18

To learn more about becoming a member OR to join visit: www.edo.ca/about-cando/membership

RENEW YOUR MEMBERSHIP

Yukon 13

British Columbia 79

Northwest Territories

> Alberta 70

Cando Membership

Full Individual Membership - \$105 Associate Membership - \$89.25 Student Membership - \$26.25 Organization Membership - \$315

Ontario

Quebec

Brunswick

18

Manitoba

38

Cando Membership Benefits:

- Discount registration at the Cando Annual National Conference and AGM.
- Subscription to Cando Connect Magazine and (e) Connect News.
- Access to the Certified Aboriginal Economic Developer Process.
- Discount subscription to Cando's Journal of Aboriginal Economic Development, the only journal of its kind in Canada.
- Opportunity to advertise events and services through Cando's nation-wide network.
- Voting privileges at Cando's national and regional meetings (Full Members only).
- Access to Cando's bookstore and resources.

To learn more about becoming a member OR to join visit: www.edo.ca/about-cando/membership 9635 - 45 Avenue NW Edmonton, AB T6E 5 Z8 1.800.463.9300 www.edo.ca twitter: @candoED0 facebook: /candoED0



brighter futures

Bursaries, Scholarships, and Awards



CIBC NIEEF Scholarships

This award will be distributed annually to a first-year Indigenous student who is studying in a four-year degree program studying in the fields of: Business Administration/Economics, Business Finance, Business Management, Natural Resources or Community Economic Development.

CIBC NIEEF Scholarships

This award will be distributed annually to Indigenous students who are studying in a two-year diploma program studying in the fields of: Business Administration/Economics, Business Finance, Business Management, Natural Resources or CED.

CIBC NIEEF Scholarships

This award will be distributed annually to an Indigenous student who is studying in any year of a two-year diploma or four-year degree program studying in the fields of: Business Administration/Economics, Business



Finance, Business Management, Natural Resources or CED. This student will receive the CANDO funds and the matched funds and the successful candidate will only be eligible for this specific award once.

Program of Study: Business Administration/Economics, Business Finance, Business Management, Natural **Resources or Community Economic Development** Level of Study: Entering first year of a four-year degree program

Two Awards: \$10,000 per year for up to 4 years per student

Program of Study: Business Administration/Economics, Business Finance, Business Management, Natural Resources or CED Level of Study: Two-year or four-year program.

Four Awards: \$5,000 per year for up to 2 years per student

Program of Study: Business Administration/Economics, Business Finance, Business Management, Natural **Resources or CED** Level of Study: Any year of a two-year or four-year program. One Award: \$4,000 for one year

Application Deadlines: February 1



indspirefunding.ca/cando

August 1

CEDI Phase III Update: Partnership Selection



www.edo.ca/cedi

104

CEDI Phase II Graduating Partnership: Yellowknives Dene First Nation and City of Yellowknife participate in a rounddance in 2020.

On behalf of Cando and the Federation of Canadian Municipalities we would like to thank all First Nationmunicipal applicants to CEDI Phase III. With "resources to support only eight First Nation-municipal partnerships, the CEDI program was overwhelmed with twenty-eight joint applications from 34 First Nations (including 1 Tribal Administration) and 34 local governments (including municipalities, counties, and regional districts) from across Canada. We continue to work hard to identify sufficient funding mechanisms to meet this overwhelming demand for support from First Nation-municipal partnerships.

We have selected 8 diverse First Nation-municipal partnerships from across the country to participate in CEDI Phase III, including 2 in British Columbia, 1 in Alberta, 1 in Saskatchewan, 1 in Manitoba, 1 in Ontario, 1 in Quebec and 1 in New Brunswick.

Rather than sharing the community names of the selected partnerships, we respect that each partnership will make their own shared announcement when it best suits their communities. We expect to make this announcement at the Cando Conference in May.

CEDI Tools and Resources for First Nation – Municipal Partnerships

There are many ways to advance your First Nationmunicipal partnership outside of the CEDI program, including the tools and resources that we have listed below:

Stronger Together Toolkit:

The Stronger Together approach and toolkit was developed in collaboration with First Nation and municipal partners to establish positive and respectful ways of working together on long-term joint community economic development plans and initiatives. This comprehensive toolkit includes tools and resources that can be accessed by a facilitator who is supporting your partnership, or, perhaps your elected officials and staff may find it helpful to see examples of past CEDI partnerships outlined in the toolkit. Feel free to reach out to the CEDI team with any questions about the Stronger Together toolkit.

CEDI Knowledge Products and Tools

Informed by several past CEDI partnerships, we have created several knowledge products and tools to support with First Nation-municipal partnership learning and collaboration. The following knowledge products and tools are available for download through the following hyperlinks.



Tool: Creating a Joint Working Group for First Nation – Municipal Partnerships

Creating a consistent meeting structure to explore relationship development and to collaborate on joint community economic development priorities has proven to be a best practice for First Nations and municipalities. This tool provides guidance for creating an effective joint Working Group and includes three associated template documents to support in the implementation. Find the templates: https://www.edo.ca/downloads/cedi-joint-working-groupen.pdf

Tool: First Nation – Municipal Land Use Planning Tool

Collaborative First Nation-Municipal land use planning is about working together to create a seamless and sustainable strategy for managing human use of the local landscape. This tool provides an overview of how to develop a sustainable land use plan through sharing and cooperation, mutual respect for and recognition of Indigenous and municipal rights and obligations, and mutual responsibilities to each other, the land, and future generations. Find it at: https://fcm.ca/en/resources/cedi/firstnation-municipal-land-use-planning-tool

Knowledge Product: First Nation and Municipal Economic Development Organizations

First Nations and municipalities across Canada are mandated to attract, retain, and expand new and existing businesses. This guide explains the different types of economic development structures commonly used by First Nations and municipalities, and shares tips on how your First Nation or municipality can collaborate across these structures on exciting new economic development initiatives. Find it at: https://www.edo.ca/downloads/cedi-guide-forcollaboration.pdf

Knowledge Product: Economic Recovery and Resilience: A Guide for First Nation – Municipal Collaboration

Across borders and jurisdictions, natural disasters and economic impacts of COVID-19 have thrust emergency preparedness and economic recovery onto government radars. This document explores the unique jurisdictions and different relationships and responsibilities that First Nations and municipalities have to their membership or citizens, while identifying areas to be stronger together since both often lack the fiscal and human capacity for effective preparedness, response, and recovery.

www.edo.ca/cedi

105

CEDI created this guide with the intention to support First Nations and municipalities to collaborate on preparing for, responding to, and recovering from disasters of any kind. It establishes a framework, bolstered by best practices, for communities who want to begin or strengthen emergency management partnerships. https://www.edo.ca/ downloads/cedi-guide-economic-recovery.pdf

Financial Resources for First Nation-Municipal Collaboration

CEDI has created a list of financial resources available for First Nations and municipalities involved in community economic development. We encourage you to identify funding to source a facilitator who could use the Stronger Together process to support your partnership development. Find it at: https://www.edo.ca/cedi/financial-resources-table

CEDI has also created a list of COVID-19 specific financial resources and economic relief measures available for businesses, Indigenous and non-Indigenous communities. This list is here: https://www.edo.ca/cedi/ financial-resources-table/financial-resources-covid-19

As well, be sure to stay connected with the CEDI program to learn about upcoming learning or intake opportunities and new tools and resources to support your partnership. You can do this in several ways.

Cando and FCM Newsletters: sign up for our organizational newsletters, for the FCM newsletter please subscribe here: https://fcm.ca/en/resources/sign-up-fcm-connect

For the Cando newsletter, please subscribe here: https://myemail.constantcontact.com/Cando-Newsletter.html

Facebook Community of Practice: Search 'First Nation – Municipal Collaboration Network' on Facebook to join the CEDI Facebook Group.

The group provides a platform where organizations and individuals interested in collaborative First Nation-municipal community economic development can share successes, challenges, experiences and best practices, ask questions, share tools and resources, and build their networks to promote strong intergovernmental and cross-cultural relationships. We invite you to join the group and introduce yourself, your organization, and how you have been involved in community economic development.

Summer 2022

edo.ca

Economic Recovery and Resilience: A Guide for First Nation-Municipal Collaboration

Disasters have increased in frequency and intensity in recent years. Across borders and jurisdictions, natural disasters and economic impacts of COVID-19 have thrust emergency preparedness and economic recovery onto government radars. First Nation and municipal governments have unique jurisdictions and different relationships and responsibilities to their membership or citizens; although, similarly they often lack the fiscal and human capacity for effective preparedness, response, and recovery.

The First Nation – Municipal Community Economic Development Initiative (CEDI) has created this guide with the intention to support First Nations and municipalities to collaborate on preparing for, responding to, and recovering from disasters of any kind. It establishes a framework, bolstered by best practices, for communities who want to begin or strengthen emergency management partnerships.

Our sincere gratitude to the peer reviewers, case study communities and subject-matter experts (please find these individuals listed on p. 15 of the Guide) who generously shared their knowledge and experiences with us. A special thank you to our contract writer, Josh Regnier.

Find this Guide here: http://www.edo.ca/downloads/cediguide-economic-recovery.pdf



This guide is a framework for elected officials and staff of First Nations and municipalities who want to enhance their emergency preparedness and economic resilience. Use it alongside *Stronger Together: A Toolkit for First Nations-Municipal Community Economic Development Partnerships* and other resources listed at the end of this guide. **INDIGENOUS COACHING**

presented by

COMPLETION

CERTIFICATE

RESOURCES

YOUR COACH

KENDAL NETMAKER

& PRIZES

KENDAL NETMAKER



OPEN TO INDIGENOUS YOUTH (FIRST NATIONS, MÉTIS & INUIT) AGED 17-35 LIMITED NUMBER OF SPOTS AVAILABLE

COHORT #4 APPLY NOW!

TOPICS WILL CHANGE EACH MEETING AND INCLUDE: THE POWER OF A PERSONAL BRAND, INDIGENOUS LEADERSHIP, INDIGENOUS ENTREPRENEURSHIP, INDIGENOUS EC DEV & PROSPERITY AND MORE ...

WE WILL MEET VIA ZOOM TUES. & THUR. AT 6PM (MT) **STARTING ON OCTOBER 4, 2022**

DEADLINE SEPT. 23, 2022

INTERESTED? EVEN MORE GREAT NEWS! THERE IS NO REGISTRATION FEE! THAT'S RIGHT!

JUST TELL US WHY YOU SHOULD BE INCLUDED PLUS A COMMITMENT OF YOUR TIME AND ENERGY!

HAVE FUN & LEARN





YOUR HOST MICHELLE NIEVIADOMY

FOR FULL DETAILS VISIT: EDO.CA/YOUTH/YOUTH-COACHING



Did you know that startups graduating from accelerator programs have a 23% higher survival rate than their counterparts? Mentoring and coaching are foundational to accelerator programs. Entrepreneurs benefit from 'been there-done that' expertise which translates into success.

It doesn't matter what stage your startup is at, whether you're searching for product-market-fit, launching your product or landing your first customer, we're willing to bet you'd love to reach your goals as soon as possible. And that's exactly what an accelerator program helps you do: fast-track progress.

In this article, we'll cover the top 5 benefits of accelerator programs:

- 1. Speed up your progress
- 2. Grow your network
- 3. Gain clout and investor attention
- 4. Decreased costs and exclusive perks
- 5. Avoid costly mistakes

Accelerator Types

Accelerator programs can be fixed-term, cohort-based programs that support early-stage, growth-driven companies through education, mentorship, and financing. But not all accelerator programs are the same. There are three main types of accelerator programs: • **Open Innovation Programs** invite startups to set up shop at a large corporation. Through this partnership, startups receive financial resources and guidance.

• External Corporate Accelerator Programs partner companies with third-party accelerators for the purpose of getting funding. Integration opportunities and collaboration are generally provided in return.

• **Innovation Outposts** are a dedicated physical office staffed by innovation professionals. Their primary job is to do market analysis and identify new trends, and based on this research, they create innovation programs.

At Innovate BC, our accelerator program falls into the external corporate accelerator programs.

And good news – you can access the program from anywhere in BC. Our program—the Venture Acceleration Program—is delivered throughout the province of BC by delivery partners in different regions. If this sounds like something you might be interested in, keep reading to uncover the top 5 ways joining an accelerator program will benefit your startup.

Learn more about the Venture Accelerator Program: https://www.innovatebc.ca/programs/mentorship/

Get Funding. Connect with Experts. Launch Your Idea.

Innovate BC is a one stop service centre to connect innovators and businesses with B.C. government funding, tools, resources and support.

We are proud sponsors of CANDO and their initiatives.

Visit innovatebc.ca to learn more.

innovate

Benefits of An Accelerator Program

Continued from page 20.

Benefit #1: Speed up your progress

You'll have an expert work with you on your business plan, prototyping, marketing, etc. to set you up for success.

Since you've got a coach guiding you through the process of starting and growing your business, you're cutting out the time it would take to learn these things on your own. Not to mention the cost associated with countless phases of trial and error. You'll learn where and how to best allocate resources and have your business turning a profit much sooner than if you were to go it alone.

Benefit #2: Grow your network

Accelerator programs are hot spots for up-and-coming tech companies. By being a part of one you'll also be part of a community of entrepreneurs and founders. Entrepreneurs need to find partners, customers, employees and other players to help them build their businesses. Getting the chance to talk to peers who have faced similar challenges and learn how they overcame them is crucial to success. According to Co-Founder and CEO of Techstars, David Brown, companies emerge from accelerator programs andtdo truly amazing things when their founders have been able to leverage the value of the associated network.

Benefit #3: Gain clout and investor attention

Investors are drawn to accelerators in the hopes of discovering the next, big innovation. And many attend the demo days. This is where you showcase your company for an audience. From the investor's point of view, they're more likely to see a return on their investment when a startup has benefited from the expertise of someone who has successfully launched their own company. A recent article from the Harvard Business Review cited a comparison between graduates of top accelerators with similar startups who instead raised angel funding. What they found was that the accelerator graduates were more likely to receive their next round of financing significantly sooner.

Benefit #4: Decreased costs and exclusive perks

Did you know that a lot of accelerators include office space as part of their program? If you need a workspace but don't have the funds to rent an office, this is an excellent benefit of accelerator programs. This will often look like a coworking space with boardrooms available for booking. But there are also private offices and labs available at some of these tech and innovation hubs. This is one example of how you can decrease overhead costs. You can also access services the accelerator offers at volume rates and access equipment or hardware by sharing instead of buying.

Also, many large service providers partner with accelerators to help them offer programs that are tailored for small businesses. We're talking about programs like Microsoft for Business and HubSpot for Entrepreneurs. Program participants are given access to their suite of software, business and marketing tools at a significantly discounted rate.

Benefit #5: Avoid costly mistakes

We've come full circle, and it bears repeating, the foundational component

of accelerators is 'been there – done that' experience. There's a reason why startups who graduate from accelerator programs have a 23% higher survival rate than their counterparts.

The ability to lean on resources that have been through it before to gives you:

1. Line of sight

2. A safe space to talk about what keeps you up at night

3. An outlet to clear up mental space and reduce anxieties

4. Time and energy saved by not having to grind through problems on your own

But most of all, working with an expert helps you avoid costly mistakes. Imagine reducing the amount of trial and error while starting your business or launching your new product. That's a significant cost savings. Instead, you'll get advice from someone who can tell you how to do it right from the get-go. Don't forget about the revenue you'll gain by being able to get to market sooner.

What's Next?

Did you know that there's a network of tech accelerators in BC? The BC Acceleration Network offers all of the above benefits to your tech startup and can be accessed from almost anywhere in the province.

Innovate BC oversees the BC Acceleration Network and the delivery of the accelerator program. We want to ensure all entrepreneurs and innovators across the province have access to this resource so together we can continue to grow strong businesses and a prominent BC innovation economy.

Learn more about the BC Acceleration Network and apply today: https://www.innovatebc.ca/ programs/mentorship/

brighter futures

Bursaries, Scholarships, and Awards



CIBC NIEEF Scholarships

This award will be distributed annually to a first-year Indigenous student who is studying in a four-year degree program studying in the fields of: Business Administration/Economics, Business Finance, Business Management, Natural Resources or Community Economic Development.

CIBC NIEEF Scholarships

This award will be distributed annually to Indigenous students who are studying in a two-year diploma program studying in the fields of: Business Administration/Economics, Business Finance, Business Management, Natural Resources or CED.

CIBC NIEEF Scholarships

This award will be distributed annually to an Indigenous student who is studying in any year of a two-year diploma or four-year degree program studying in the fields of: Business Administration/Economics, Business



Finance, Business Management, Natural Resources or CED. This student will receive the CANDO funds and the matched funds and the successful candidate will only be eligible for this specific award once. **Program of Study:** Business Administration/Economics, Business Finance, Business Management, Natural Resources or Community Economic Development Level of Study: Entering first year of a four-year degree program

Two Awards: \$10,000 per year for up to 4 years per student

Program of Study: Business Administration/Economics, Business Finance, Business Management, Natural Resources or CED Level of Study: Two-year or four-year program.

Four Awards: \$5,000 per year for up to 2 years per student

Program of Study: Business Administration/Economics, Business Finance, Business Management, Natural Resources or CED Level of Study: Any year of a two-year or four-year program. One Award: \$4,000 for one year

Application Deadlines: Fe

February 1 August 1 November 1

