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MAXUUN 2019 I Vol. 6 No. 1 MAZZINE

bully Indigenous Leonomiles Forward

# Economic Developers Alberta Conference

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Yukon 13

British Columbia 79

Northwest Territories

> Alberta 70

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38

Manitoba.

45

Ontario

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- Discount registration at the Cando Annual National Conference and AGM.
- Subscription to Cando Connect Magazine and (e) Connect News.
- Access to the Certified Aboriginal Economic Developer Process.
- Discount subscription to Cando's Journal of Aboriginal Economic Development, the only journal of its kind in Canada.
- Opportunity to advertise events and services through Cando's nation-wide network.
- Voting privileges at Cando's national and regional meetings (Full Members only).
- Access to Cando's bookstore and resources.

To learn more about becoming a member OR to join visit: www.edo.ca/about-cando/membership

This draw will be made in October 2019 and the winner will be announced at the Cando conference.



# CONNECT MAY/JUNE 2019 | Vol. 6 No. 1 magazine







# **Inside Connect:**

Cover image: View of Banff and Mount Norquay from the Banff Centre for Arts and Creativity - site of the Economic Developers Alberta conference on April 3-5. See more photos starting on page 12.

**Photo: Paul Macedo** 

*Cando Connect Magazine* is produced by Cando under the direction of Paul Macedo, Communications Officer.

If you have any story ideas and/or suggestions for improving *Cando Connect* please contact Paul directly at: e: paul.macedo@edo.ca tf: 1-800-463-9300 ext 236 p: 780-990-0303 ext 236 f: 780-429-7487

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# **Cando's New Director for Québec**



Mickel Robertson – Cando Director - Québec

Mr. Mickel Robertson is a member of the Innu community of Uashat mak Mani-Utenam and an economist by training. Based on several years of experience as a commercial banker, he, over the past few years, held various functions within the Royal Bank of Canada, including the post of Commercial Account Manager and responsible for First Nations market in Québec.

Mr. Robertson is the Director General of the First Nations of Québec and Labrador Economic Development Commission (FNQLEDC) since September 2016. The FNQLEDC is a Wendake based organization devoted to the support and the training of CEDO, first nation entrepreneurs and communities of Québec and Labrador.

The FNQLEDC also serves as the economic development arm of the Assembly of First Nations Qu'bec Labrador.

Mr. Robertson is also serving as director on the board of the Chantier de l'économie social, a non-profit organization devoted to social economy, and as president of New Pathways foundation, a foundation devoted to the first nation youth's development and well-being.



National Indigenous Economic Education Fund

### **YOUTH OPPORTUNITIES**

#### National Indigenous Economic Education Fund (NIEEF) Scholarships

NIEEF is Cando's charitable organization, which grants annual scholarships to Indigenous students studying in a field related to economic development. To be eligible, students must be attending or currently enrolled in a program at a post-secondary institution, and must be a Cando student member.

This year, NIEEF will be granting three scholarships each worth \$2,000. The deadline to apply for a NIEEF scholarship is on June 30, 2019.



#### **National Youth Panel**

The National Youth Panel is an inspiring showcase of the achievements of six highly motivated Indigenous youth from across Canada who have been nominated by their peers and recognized as national role models. All selected panelists are invited to the Annual National Cando Conference & AGM where they will share their inspiring stories to a National audience.

Do you know someone who should be on the Youth Panel? Cando is now accepting nominations until June 30, 2019.



# **A BUSY SUMMER IS ON THE WAY**

Spring has been a busy time for Cando and our members. There were many events scheduled thropughout the country - a few of them are covered in this issue of Cando Connect. Summer looks to be even busier for us as we continue the work of building Indigenous economies throughout Canada.

Cando was proud to partner with Economic Developers Alberta to showcase Indigenous economic development successes in addition to its Community Economic Development Initiative (CEDI). The conference was held from April 3-5 in Banff, Alberta. Please turn to pages 12-15 for photos and event coverage.

Cando was invited by the Office of Small and Medium Enterprises - with Public Works Canada to participate in the Indigenous Procurement Event in Edmonton on Apil 11. Please see our photos from the event on pages 20-21 in this issue.

Cando participated in the Creating Successful Indigneous Engagements and Partnerships workshops in Toronto April 17. This event was organized and hosted by Indigenous Works. The event was cohosted by Cando and the National Aboriginal Capital Corporations Association (NACCA). Please see photos on pages 22-23.

Cando was invited, once again, to participate in the Mineral Outlook Dialogue - which was a showcase to launch the new Canadian Minerals and Metals Plan. The event took place in Ottawa on May 2nd. Please see photos on pages 24-25.

In this issue you will also find more of the Get Certified! Cando member profiles. These profiles feature members that have received their TAED or PAED certification and focus on how the certification has helped them with their careers and allowed them to better serve their communities/employers. We have two new profiles on pages 28-29.

Check out these confirmed events for 2019!

- Yukon Links to Learning will be held June 17-19 at Kwanlin Dün Cultural Centre in Whitehorse. This is a new event for 2019.
- The 2nd Annual Economic Development Youth Summit will be held July 21-24 at River Cree Resort in Enoch, Alberta.
- The 2nd Atlantic Links to Learning event will be held Sept. 24-26 at the Delta Fredericton in Fredericton, NB.
- The 26th Annual Cando Conference and AGM to be held from October 27-30 at Hilton Lac-Leamy in Gatineau, Québec (just across the river from Ottawa).
- BC Links to Learning will be held December 2&3 at the Westin Bayshore in Vancouver.

Your Cando membership enables Cando to continue to provide accredited training, workshops, certification and network opportunities to assist EDOs advance in their careers and advance economic development in their communities.

We hope to see you at one of the many regional events we have planned for 2019!

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#### **Economic Development** 2nd July 21-24, 2019 Youth Summit July 21-24, 2019 River Cree Resort – Enoch, AB Annual



CANDO

ECONOMIC DEVELOPMENT YOUTH SUMMIT

### Summit Includes:

- Blanket Exercise
- Cultural showcase
- Lands Panel- Land Use, ATR, Environment
- Group Challenge
- Entertainment
- Gala Dinner / Awards

**Group Presentations** 

Open to Indigenous (First Nation, Métis, Inuit) and Non-Indigenous Youth ages 18-30 across Canada.

Promote economic development as a career choice for youth and showcase the positive impact Indigenous EDOs can have on communities.

Travel and accommodations will be covered for selected applicants! Limited space available!





For more information or to submit your application, please contact:

**Danielle Stanley** Danielle.Stanley@edo.ca

### **Building Trust & Seeking Input**

2019



### www.edo.ca/youth/economic-development-youth-summit-2019

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Save the Date



### June 17–19, 2019 | Whitehorse, Yukon Kwanlin Dün Cultural Centre

www.yukonlinkstolearning.com



Canadian Northern Economic Development Agency

presented by:

Agence canadienne de développement économique du Nord









Save the Date

### June 17–19, 2019 | Whitehorse, Yukon

### Kwanlin Dün Cultural Centre

1171 Front St, Whitehorse, YT Y1A 2C6

www.yukonlinkstolearning.com





Canadian Northern Economic Development Agency Agence canadienne de développement économique du Nord





### CANDO 26<sup>TH</sup> ANNUAL NATIONAL CONFERENCE & AGM October 27-30, 2019 | Hilton Lac-Leamy, Gatineau, Québec



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### October 27–30, 2019

#### Hilton Lac-Leamy Gatineau, Québec

- Professional Development Workshop
- Economic Developer of the Year Awards
- Trade Show & Artisan Show & Sale
- Annual National Youth Panel
- Women in Business Panel
- Community Cultural Tour
- Keynote Presentations
- President's Reception, Dinner & Dance

Please visit the Cando website to register and for more information





Excellence in Indigenous Economic Development

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# **26TH ANNUAL NATIONAL CONFERENCE & AGM**

A National Platform Exclusively Focused on Excellence in Indigenous Economic Development

Cando is pleased to announce its 26th Annual National Conference to be held on October 27-30, 2019 at the Hilton Lac-Leamy, Gatineau, Québec.

This year's conference will be co-hosted by Enoch Cree Nation.

The Cando national conference is the only platform that focuses exclusively on topics and trends related to the advancement of Indigenous Economic Development in Canada. It is an important venue for economic developers and related stakeholders to come together, create new business contacts, share best practices, address



obstacles and reveal existing trends in our dynamic economy.

Topics and training opportunities, conference attendees will not only see the region's innovative energy, but leave with fresh strategies and tools to take their organizations and communities to the next level.

### What Can I Expect from the Cando Conference?

- Pre-Conference Professional Development Workshop
- Cando Accredited Training
- Conference Icebreaker Reception with Peace Hills Aboriginal Art Show and Sale
- Community Tourof Enoch Cree Nation
- Community Cultural Event
- Economic Developer of the Year Awards
- Trade Show & Artisan Show & Sale
- National Youth Panel
- Women in Business Panel
- · Interactive workshops, keynote presentations & informative plenary sessions
- President's Reception, Dinner & Dance

**Cando Connect** 



### Who attends the Cando Conference?

The Cando conference attracts hundreds of delegates from across the country from a broad cross section of the corporate sector, government institutions, Indigenous communities & development corporations, academics and young people interested in pursuing a career in the field of Indigenous Economic Development.

#### Specifically:

- Economic Development
- Program Managers, Band Administrators & Finance
- Indigenous business owners and consultants working with Indigenous communities
- Elected leaders and senior executives
- Academic leaders and students presenting and pursuing the latest research
- Senior Executives from Financial Institutions, the Mining and Energy Sector,

Trust & Investment Firms, Law Firms, and many other corporate sector representatives

### What are the Benefits of Attending?

#### **Bolster Your Professional Network!**

This is your chance to mingle with the best and brightest in your field. Check out the latest progress from industry innovators and engage with like-minded people and exchange ideas, and develop friendships with people from all over Canada.

#### **Build Your Knowledge Base!**

The conference is a hotbed of interesting seminars and workshops - attending some great presentations during the conference will allow you to learn about all of the new things that are developing in other regions of the country while expanding your current knowledge within a specific area of expertise.

#### Catch Up With Trends!

Attending the Cando conference is a great way to stay on the cutting edge.Learn about the most recent trends in Indigenous Economic Development and bring the leading best practices back home for the benefit of your community or organization.

#### Expand Your Resources!

The conference is full of people promoting new ideas, vendors selling new products and consultants teaching new methodologies. Take advantage of this opportunity to fill your toolbox with new techniques for greater success.

#### **Get Inspired!**

The Cando conference offers Canada's most most inspirational showcase of Indigenous youth role models, and economic developers. With so many successful members of your industry present, chances are good that you could bump into your next mentor or role model at the Cando conference.

Don't miss this excellent opportunity to learn more about Indigenous community economic development & speak with the people directly involved in improving the economic viability of Canada's Indigenous communities!

### To learn more about the upcoming conference or to register, please visit our web site at: www.edo.ca/conference/2019

e-mail Svitlana Konoval at: skonoval@edo.ca, or call the Cando Office: 1-800-463-9300 or 780-990-0303

May/June 2019



# 2019 Economic Developers Alberta Conference April 3-5 - Banff Centre

PHOTO: Paul Macedo





BANFF

Opening ceremonies at the 2019 Economic Developers Alberta (EDA) conference and AGM began with a welcome from EDA CEO, Leann Hackman Carty as well as a blessing from Elder Rod Hunter. Rod Hunter is a member of the dance and drum group, Eyahey. The group includes Hunter family members from western Canada and USA.

Cando was proud to partner with EDA to showcase Indigenous culture as well as promote some Indigenous economic development successes along with its Community Economic Development Initiative (CEDI) that pairs First Nations with neighbouring Municipalities on joint projects.



# Cando at EDA: Showcasing Indigenous Economic Development Success



Above: Shawna Morning Bull, Business Development Manager for Community Futures Treaty 7 (CFT7) shares the successes of the First Nations that are part of CFT7. Shawna is also Cando's Director for Alberta.

**Below:** (left) Shawna Morning Bull; (center) Reagh Burgess, Senior Partner of BDLS International Group Ltd. and (right) Cindy Rain, Strategic Indigenous Relationship Advisor with BDLS International Group Ltd. presented a workshop session: Working effectively with Indigenous Communities on Community Economic Development Initiatives.



# Cando at EDA: Community Economic Development Initiative (CEDI) Keynote





**Above:** Tanya Tourangeau, Program Coordinator - CEDI - Western Region - Cando introduces EDA delegates to the CEDI panel that presented a luncheon keynote.

ALL PHOTOS: Paul Macedo

**Right:** (left)Tanya Tourangeau; (center) Brian McCosh, Principal Planner - City of Edmonton; and (right) Corina Hollingworth, Executive Director, Planning & Development Services - Enoch Cree Nation.



# **CEDI's Newest Graduates: Enoch Cree Nation and the City of Edmonton**



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In 2016, Enoch Cree Nation and the City of Edmonton became partners with the support of the CEDI program, and began to foster mutual understanding, respect, and trust in order to achieve joint economic development initiatives. Over the course of three years, relationship building and community engagement have been key components of this CEDI partnership, strengthening their joint economic and social development initiatives and encouraging an ongoing exploration of new mutually beneficial initiatives to collaborate on.

As the CEDI partners improved their government to government relationship through the CEDI Stronger Together approach, they identified several opportunities for collaboration, including: sports and recreation, supportive housing, parks, transit, land-use planning, and infrastructure services. The partnership continues to advance the following joint initiatives:

• The Boundary Interface Protocols and Strategies (BIPS): aims to result in a clear, concise framework that informs future processes and collaboration to address specific land use and infrastructure needs and potentially create policies and processes to guide future development between the shared boundary of Enoch Cree Nation, the City of Edmonton and Parkland County.

• The Woodbend – Big Island Park: presents an opportunity to co-manage and explore ajoint cultural tourism

**Cando Connect** 

initiative through a Provincial Park; these parklands are within the City of Edmonton limits, and are meaningful traditional lands for the Enoch Cree Nation.

Together they have created Shared Guiding Principles and submitted a formal joint funding proposal to secure privately owned lands surrounding the proposed park area.

The Shared Guiding Principles are beautifully presented in a large 8ft chart that was drawn by a graphic artist. (see middle photo, next page)

• Transit Connection between Enoch and Edmonton: by way of open and honest communication, it became increasingly clear that there is a great need for transit connection between the City of Edmonton and Enoch Cree Nation. In April 2018, Councillor Scott McKeen, City of Edmonton, put forward a motion to City Council to explore transit connection to Enoch Cree Nation.

• Lewis Farms / Sports and Recreation: given the close proximity of Enoch Cree Nation and the City of Edmonton neighbourhood, Lewis Farms, and the fact that a sports facility is proposed for each community, the two communities met to share plans, information and timelines. Partly due to this transparency, the communities are better able to ensure knowledgeable regional planning and create opportunity to maximize services to citizens on reserve and in city.

Continued on page 17.

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• **Supportive Housing:** the Collaborative Working Group continues to work together to further explore the potential for a joint housing initiative to meet the regional housing needs. Currently, both communities are working respectively to gather the necessary information and data to move this project forward; including, but not limited to: funding opportunities, land availability, and Enoch Cree Nation membership needs.

In addition, Enoch Cree Nation and the City of Edmonton continue to meet on a range of issues and opportunities, including major community events such as, Hometown Hockey, which was hosted by Enoch Cree Nation and transit was supplied by the City of Edmonton.

On March 6th, 2019, Enoch Cree Nation and the City of Edmonton hosted their final CEDI workshop, focused on the potential to co-manage Woodbend - Big Island park, the Boundary Interface Protocols and Strategies (BIPS), and to discuss the continuation of their Collaborative Working Group. With this, the Enoch Cree Nation - City of Edmonton partnership formally graduated from the CEDI program! While congratulations are in order, collaboration between the neighbours doesn't stop here. Long-term success will depend on making joint community economic development the new standard. The completion of the CEDI program is not the end of the process for the Enoch -Edmonton partnership; instead, it is the start of a new way of understanding and collaborating with each another. The graduation celebration and the meaning of the partnership over the past 3 years was artistically recorded by a graphic artist in a 2<sup>nd</sup> 8ft chart. (see top photo, this page)

The CEDI team congratulates Enoch Cree Nation and the City of Edmonton for becoming stronger together!

Written by CEDI team members: Marissa Lawrence and Tanya Tourangeau



(Left to Right): Enoch Champion Corina Hollingworth, Edmonton Champion Morgan Bamford, Edmonton Councillor Ben Henderson, Enoch Councillor Michelle Wilsdon, Edmonton Councillor Scott Mckeen, Enoch Chief Billy Morin, Cando Board Member Shauna Morning Bull, FCM Board Member AnnLisa Jensen.

#### www.edo.ca/cedi



# **CEDI's Newest Graduates: Paqtnkek Mi'kmaw Nation and the Municipality of the County of Antigonish**

Over the past three years, Paqtnkek Mi'kmaw Nation and the Municipality of the County of Antigonish have proudly participated in the First Nation – Municipal Community Economic Development Initiative (CEDI) program. Their participation in the program culminated in a region-wide First Nation – Municipal Regional Economic Development Forum which focuses on relationship-building, as well as establishing priorities and opportunities for regional joint community economic development.

Through the CEDI program, elected leaders and senior staff from both communities met over the course of six workshops, to:

share traditional and current-day land use plans;

 share information on their respective governance and jurisdiction models;

participate in a KAIROS Blanket Exercise;

 learn with national leader, Chris Henderson of Indigenous Clean Energy and explore joint renewable and energy efficient opportunities;

 engage provincial and federal ministries in their joint initiatives; and,

 host a Regional Economic Development Forum, inviting Chiefs, Wardens and Mayors, EDOs and senior staff from First Nations and municipalities from across Nova Scotia to participate.

In addition, the two communities have adopted a number of best practices for First Nation – municipal collaboration, including: a Joint Steering Committee, made up of elected officials and senior staff from each community, governed by Terms of Reference; a Friendship Accord, Anku'kamkewey, which is an expression of commitment to collaborate and support one another as neighbours on community economic and social development; and, bi-annual joint Council-to-Council meetings.

Paqtnkek Mi'kmaw Nation and the County of Antigonish are currently exploring a jointly managed regional energy position. If fulfilled, this position could assist the partnership to further explore the potential for joint initiatives in energy efficiency and renewables.

On May 14<sup>th</sup>, 2019, Paqtnkek Mi'kmaw Nation and the Municipality of the County of Antigonish hosted Anku'kamkeway: Stronger Together – A First Nation – Municipal Regional Economic Development Forum. Approximately eighty representatives from across Nova Server 11 attendance, including: equal representation from First Nations and municipalities, federal and provincial government, educational institutions and community organizations. Over the course of the day,

**Continued on page 19.** 



(Left to Right): Brock Carlton, CEO, FCM with Paqtnkek – Antigonish Joint Steering Committee Members: Darryl McDonald, Tammy Feltmate, Chief PJ Prosper, Warden Owen McCarron, Rose Paul, Glenn Horne, and Tracy Menge, Cando Board Director.

Chief PJ Prosper and Warden Owen McCarron shared about the strong nature of their relationship, participants heard from John G. Paul on the Indigenous contribution to the regional economy, and they discussed regionally-specific joint community economic development opportunities and identified follow-up and action items.

As a part of the Forum, Paqtnkek Mi'kmaw Nation and the Municipality of the County of Antigonish were presented with CEDI certificates of completion, by Tracy Menge, Cando Board Director for Nova Scotia and Newfoundland, and Brock Carlton, CEO, FCM. Both communities emphasized that, while this symbolizes their graduation from the CEDI program, it is only the beginning of a long-term partnership.

The CEDI team congratulates Paqtnkek Mi'kmaw Nation and the County of Antigonish for their leadership in First Nation – municipal collaboration, for seizing the opportunity to share their experiences with their peers, and for inviting the opportunity to learn from the unique experiences and innovative ideas of other regional First Nations and municipalities. We are confident that the committed, equitable and respectful relationship that these two communities have created will provide a strong foundation for collaboration and partnership for many years to come!

Written by CEDI team members: Marissa Lawrence and Tanya Tourangeau



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# Indigenous **Procurement: Government is Open for Business April 11, Edmonton**

ALL PHOTOS: Paul Macedo





Above: Jim Saunderson, Assistant Deputy Minister, Alberta Region, Western Economic Diversification Canada welcomes presenters and quests to the Indigenous Procurement event held on April 11 at the Northern Alberta Institute of Technology in Edmonton. Below: More than fifty people were on hand to learn how to do business with the federal government by providing much-needed products and services and engage with various federal government department procurement specialists for the day-long event.

For more visit: www.buyandsell.gc.ca





# Indigenous Procurement: Government is Open for Business April 11, Edmonton

ALL PHOTOS: Paul Macedo



Above: Kevin Turner, Regional Director, Office of Small and Medium Enterprise, Western Region, Public Services and Procuremnt Canada thanks guests and speakers for attending the event.

There are three steps to take for Indigenous businesses wishing to do business with the federal government: Step 1: Understand the Procurement Strategy for Indigenous Business: <a href="http://www.aadnc-aandc.gc.ca/psab">www.aadnc-aandc.gc.ca/psab</a> ; Step 2: Get Registered in the Indigenous Business Directory: <a href="http://www.aadnc-aandc.gc.ca/abd">www.aadnc-aandc.gc.ca/psab</a> ; Step 2: Get Registered in the Indigenous Business Directory: <a href="http://www.aadnc-aandc.gc.ca/abd">www.aadnc-aandc.gc.ca/psab</a> ; Step 2: Get Registered in the Indigenous Business Directory: <a href="http://www.aadnc-aandc.gc.ca/abd">www.aadnc-aandc.gc.ca/psab</a> ; Step 2: Get Registered in the Indigenous Business Directory: <a href="http://www.aadnc-aandc.gc.ca/abd">www.aadnc-aandc.gc.ca/psab</a> ; Step 3: Use <a href="http://www.buyandsell.gc.ca">www.buyandsell.gc.ca</a> to Search for Opportunities selling Goods or Services to the Federal Government.



# Creating Successful Indigenous Engagements and Partnerships April 17, Toronto

Right: Nathan Snider, Program Manager, Indigenous Outreach & Programming, Information and Communicatiomns Technology Council speaks about opportunities for Indigenous people in the technology sector.



ALL PHOTOS: Paul Macedo



Chief Stacey Laforme, Mississaugas of the New Credit First Nation welcomes participants to the event hosted by Indigenous Works and co-hosted by the National Aboriginal Capital Corporations Association (NACCA) and Cando.



Kelly Lendsay, President and CEO, Indigenous Works welcomes attendees and begins the very full agenda for the day.



Ray Wanuch, Executive Director, Cando



Keith Matthew, President and Director for British Columbia, Cando



André Jetté, Communications and IT Manager, NACCA.





The Discussion Forum provided information, invited dialogue and explored strategies by which Indigenous organizations and mainstream businesses can be encouraged to develop successful engagements and partnerships together. The purpose of the dialogue was to explore ways to create the relationships and the conditions needed for successful Indigenous employment and workforce development, business and social development.

Indigenopus Works provided insights from new research that it is currently undertaking. An Index Score has been developed indicating the level and extent of Business/ Indigenous engagement. It showed a national engagement score - across all sectors - of 13 out of 100.

The Forum hopes to develop relationships in order to increase engagement and positively impact

Top Left, Left and Below: Kelly Lendsay, President and CEO, Indigenous Works welcomes attendees and begins the very full agenda for the day.

ALL PHOTOS: Paul Macedo



Above: Pat Baxter, Co-Chair, Indigenous Works Board of Directors

### **Mineral Outlook Dialogue -The Canadian Minerals and Metals Plan released**



the Minister of Rural Economic Development



General, Policy and Economics Branch, Lands and Mineral Sector, Natural Resources Canada



Ben Chalmers, Senior Vice-President, The Mining Association of Canada



Lisa McDonald, Executive Director, Prospectors & Developers Association of Canada

ALL PHOTOS: Paul Macedo



Brad Robson, President, WaVv



Liam Mooney, CEO, Jackpine Dynamic Branding



Kevin Oke, Co-founder & VP Business Development, LlamaZOO





Above (Left to Right): Brad Robson, President of WaVv (moderator); Stephen King, Canadian Coast Guard; Carl Weatherell, Canadian Mining Innovation Council; and Samuel Witherspoon, IMRSV Data Labs. The panel presented results from successful cross-sectoral technology transfers.

ALL PHOTOS: Paul Macedo

Below: Glenn Mason, Assistant Deputy Minister, Lands and Minerals Sector, Natural Resources Canada releases the Canadian Minerals and Metals Plans and emphasizes the importance of a vibrant and sustainable Minerals development plan to economic prosperity in Canada. One of the goals for Canada to become a leader internationally is for governments, industry and partners to work together to establish a "Canada Brand" for Minerals Development.





All Photos: Trevor Boller There were 10 graduates on the Cando Certified Aboriginal Economic Developer Program present at the Cando Conference for the Recognition Ceremony held on Thursday, October 25, 2018. In total there were 29 Technician Aboriginal Economic Developer (TAED) graduates and 4 people renewed their Professional Aboriginal Economic Developer (PAED).







(Left) Cando's Certification Coordinators were on-hand for the Recognition Ceremony (left) Anita Boyle, Certification Coordinator (East) and Megan Arcand, Certification Coordinator (West).

www.edo.ca/certification

### **Cando Connect**



#### May/June 2019

Cando Certified Aboriginal Economic Developer Process Recognition Ceremony On Thursday, October 25, 2018, Cando will hold a recognition ceremony for 29 Technician Aboriginal Economic Developer (TAED). TAED

Technician in Aboriginal Economic Developer:

Congratulations to this year's group of Economic Developers who worked hard to earn their designation!



Professional Aboriginal Economic Developer Level Renewals

- Borys Kruk, MB
- Milton Tootoosis, SK
- Michael Pealow, YK
- Derek Rice, ON



Photo: Trevor Boller

(Above) Shawna Morning Bull (left), Cando's Director for Alberta and Keith Matthew (right), Cando's President and Director for southern British Colum,bia were on-hand to congratulate the graduates and provide them with their certificates.

- Aliraza Alidina, MB
- Esther Awotwe, MB
- Jeanette Bear, NB
- Kali Burnell, ON
- Andrew Coon, QC
- Ghislaine Cottle, ON
- Dayna Cox, NU
- Frankie Dick, QC
- Alison Everitt, MB
- Winifred Frias, MB
- Hsar Kae, ON
- Loren Kaludjak, NU
- Andrews Kwaw, ON
- Beth Lafay, ON
- Hollie Larocque, QC
- Zachary Low, ON
- Gerald Marcoux, SK
- Kara Martin, NB
- Nathan McCorrister, MB
- Delphine Metallic, QC
- Ieren Kim Nash-McKinley, NB
  - Oluwabusola Olaniyan, MB
  - Stephan Penner, MB
    - Charina Sappier, NB
    - Titus Shecapio, NU
    - Alejandro Suberie, Mexico
  - Sandi Vincent, NU
  - Jennifer Wabano, ON
  - Jordan Wettleaufer, ON

### www.edo.ca/certification



# Tootoosis believes Cando certification adds credibility

#### By Sam Laskaris Cando Contributor



Milton Tootoosis

Photo: Supplied

Milton Tootoosis has achieved his share of successes during his professional career.

Tootoosis, who lives in Saskatoon, had graduated with a Bachelor of Arts degree in Indigenous Studies from the First Nations University of Canada back in 1985.

For just over 10 years now he's been working as the director of livelihood and economic independence for the Office of the Treaty Commissioner (OTC) in Saskatoon.

His duties include initiating partnership projects that go hand-in-hand with the OTC's mandate.

Since 2009 Tootoosis has also had his Professional Aboriginal Economic Developer (PAED) certification through Cando, the organization that promotes Indigenous economic development across Canada.

"I think it has helped me tremendously," Tootoosis said of his Cando certification. "I'm not a technician. I don't write business plans. But I have the framework to write a plan now."

Tootoosis, who is 56, also believes having Cando certification on one's resume enhances character.

"It adds a little more credibility," he said. "And it shows we're not just a bunch of yahoos running around. We have tools and templates and structured thinking."

Tootoosis added having his Cando certification enabled him to believe more in himself.

"It gave me a lot more confidence," he said.

That confidence helped Tootoosis accomplish a career highlight in his professional life. In 2016 he was the chair of a committee which hosted the World Indigenous Business Forum in Saskatoon.

Tootoosis added having PAED certification is something he takes seriously.

"As a PAED professional, I have some standards to live up to," he said.

Cando stages an annual conference where its members meet to listen to various presentations and share ideas. The conference location rotates to various parts of the country each year.

Tootoosis has periodically attended Cando conferences during the past two decades. And he was at the 2018 conference, held in Enoch, Alta.

"The highlight for me was hearing the research of the accomplished Dr. Manley Begay Jr.," he said. "He's a good friend of mine."

Since early 2012 Tootoosis has also served as the co-chair of the Saskatchewan First Nations Economic Development Network.

Plus he's been a board member of the Indigenous Leadership Development Institute Inc. since March of 2006. This Winnipeg-based group founded the World Indigenous Business Forum.

Tootoosis is also the tournament director of the annual Lawrence Weenie Cup. This Indigenous hockey event, which was founded in 2000, honors Tootoosis' father who died in 1999.

The Lawrence Weenie Cup, staged each year in North Battleford, Sask., has become one of the best Indigenous hockey tournaments in western Canada.

Tootoosis also finds the time to serve as a Headman (councilor) for his Poundmaker Cree Nation. He was elected to a four-year term to the council in May of 2016.

The Poundmaker Cree Nation, located near the town of Cut Knife, is about a twohour commute from his current home in Saskatoon.

(Cando Certification) gave me a lot more confidence... As a PAED professional, I have some standards to live up to.

www.edo.ca/certification





# Cando certification helped Millbrook First Nation's economic development officer land job

#### By Sam Laskaris Cando Contributor



Photo: Supplied

James Stevens certainly realizes the importance of receiving some Cando certification.

In fact, Stevens believes his certification played a key role in the fact he landed his latest job.

The 38-year-old, a member of Nova Scotia's Millbrook First Nation, began working as his community's economic development officer (EDO) in early January of this year.

Stevens began the process of earning his Technician Aboriginal Economic Developer (TAED) certification from Cando this past September. Cando is an organization that promotes Indigenous economic development across Canada.

Stevens' TAED recognition allowed him to apply to become the EDO of his First Nation.

"It was a requirement on the posting to have a (Cando) designation," he said.

Stevens said he began looking into the process of receiving Cando certification this past September primarily because his mother-in-law, Eileen Paul, who works for Nova Scotia's Membertou First Nation, had also started meeting the requirements to get certified.

"I wanted to do it as well," Stevens said. "I wanted to see if I could include it on my resume."

Stevens believes his professional credibility is enhanced by having attained the requirements to obtain his TAED certification.

"It has a lot of clout," he said. "It is something that is big because it shows that Cando has already assessed this individual." Stevens had graduated from Halifax's Dalhousie University in 2010 with a Bachelor of Commerce degree with a major in Business Management.

Following his graduation he worked for three years in Halifax as a senior underwriting analyst with the Business Development Bank of Canada.

He then spent a year serving as a community project liaison with the Confederacy of Mainland Mi'kmaq, based in his home Millbrook First Nation.

And then from June of 2014 up until early January of this year he worked as a business development officer with the Ulnooweg Development Group Inc.

This group has been providing loans and business services to Indigenous entrepreneurs throughout Atlantic Canada since the mid 1980s.

As for his latest job, Stevens anticipates having to juggle several responsibilities. There are already some projects that are in the works in the First Nation, located mere minutes south of the Nova Scotia town of Truro.

"And there's going to be significant development in the next few years," he said.

The Millbrook First Nation is one of the 13 Mi'kmaq communities located in Nova Scotia. The First Nation has about 1,800 members. About half of those live on the First Nation.

As the EDO for Millbrook First Nation, Stevens will not only be responsible for helping to attract new businesses to the community. But he's also responsible for helping existing members with their business plans.

(Cando Certification) has a lot of clout. It is something that is big because it shows that Cando has already assessed this individual.

www.edo.ca/certification

James Stevens





### **Impact Assessment of Economic Development Officers**

Cando is a national Aboriginal organization involved in community economic development. Cando strengthens Aboriginal economies by providing programs and services to Economic Development Officers.

The Certification Program is a competency-based program delivered through accredited institutions across Canada to Aboriginal Economic Development Officers.

In a baseline assessment survey conducted in 2015, participating Economic Development Officers reported the following:





of Cando respondents that experienced an improvement in their **ability to Engage** 

their community attribute positive impact to Cando on their ability to do so



of the Certification Program respondents that experienced an improvement in their

**ability to Engage their community** attribute positive impact to the Certification Program on their ability to do so

#### RESPONDENT INFORMATION

of Cando respondents indicated improvement in their **ability** to Engage their Community

since their first engagement with Cando



**84%** of the Certification Program respondents indicated improvement in their **ability to Engage their community** since their first participation in the Certification Program





of community development\*

\*Based on the Community Development Matrix



79% of all respondents reported that they used the Networking opportunities provided by Cando



**72%** of all respondents indicated it would be difficult to acquire similar services or assistance from another provider.

Cando is fulfilling its mission to build capacity by serving Economic Development Officers.

Analysis of survey responses from 223 individuals that engaged with Cando and 79 individuals that participated in the Certification Program

Impact Assessment by:



www.theevidencenetwork.com



### NIEEF

National Indigenous Economic Education Fund

# NATIONAL YOUTH PANEL

### Nominate your Role Model for the National Youth Panel!

Each year Cando selects six Indigenous youth participants to form the National Youth Panel, a signature event at the annual national conference that will be held this year in Gatineau, Québec from October 27–30, 2019. The selections for the National Youth Panel are based on their strengths, initiatives, accomplishments, entrepreneurial spirit, and participation within their communities. Do you know of a role model deserving of special recognition? Nominate them today!

#### Award recipients will enjoy:

- · Recognition for their achievements
- · Networking with Indigenous leaders and peers
- Free trip to Gatineau, QC plus complimentary conference registration and accommodations
- The opportunity to have one year of intensive mentorship by CESO's experienced and highly skilled Volunteer Advisors

#### **Eligibility:**

- · Must not have been part of the youth panel previously
- Must be between 18-30 years of age
- · Must be of Indigenous descent (First Nation, Métis, Inuit)



Be sure to visit our website to learn more and nominate today! Deadline for nominations is June 30, 2019



Excellence in Indigenous Economic Development | www.edo.ca | 1.800.463.9300



### 100 BILLION DOLLAR INDIGENOUS ECONOMY

Conference & Research Forum

JUNE 24, 2019 RE-IMAGINING INDIGENOUS FUTURISMS INDIGENOMICS ECONOMIC RESEARCH FORUM

JUNE 24 - 26, 2019 INDIGENOMICS BY DESIGN 100 BILLION DOLLAR INDIGENOUS CONFERENCE

RIVER ROCK CASINO RESORT RICHMOND, BC

### **Cando Board of Directors**

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More board information: www.edo.ca/about-cando/board

### ECONOMIC DEVELOPER OF THE YEAR AWARD





#### **Recognize! Celebrate! Honour!**

Sharing our stories and celebrating our successes will ensure that economic development initiatives continue to grow. In 1995, the Cando Economic Developer of the Year was created to recognize and promote recent or long-standing Indigenous economic development initiatives throughout Canada.

#### Each year, Cando awards three categories:

Individual EDO
Community
Indigenous Private Sector Business

#### The nomination deadline is June 30th, 2019

Please visit the Cando website to nominate, and for more information.



Excellence in Indigenous Economic Development

www.edo.ca | 1.800.463.9300





(Above) Tom Many Heads, CEO of the Siksika Resource Development Ltd. (SRDL) receives the Cando Award for Individual Economic Developer of the Year - sponsored by TD Bank.

(Right) Patricia Bernard, Chief of Madawaska Maliseet First Nationaccepst the Cando Award for Community Economic Developer of the Year - sponsored by ESS Support Services Worldwide

(Below) Juanita Kremer, owner operator of Yukon Motel & restaurant accepts the Cando Award for Aboriginal Private Sector Business of the Year - sponsored by SNC - Lavalin





(Above) Melrene Savoy-Eaglespeaker owner of Native Diva Creations accepts her Cando Award as finalist in the Aboriginal Private Sector Business of the Year - sponsored by SNC - Lavalin



(Below) Cree Nation of Mistissini accepts their Cando Award as finalist for the Community Economic Developer of the Year - sponsored by ESS Support Services Worldwide



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ment | www.edo.ca | 1.800.463.9300



Yukon 13

British Columbia 79

Northwest Territories

> Alberta 70

29

38

Manitoba

45

Ontario

The sooner you are a Cando Member the more you can win!

- Be a paid Cando member by May 1, 2019 to win \$2,000.
- Be a paid Cando member by Aug. 1, 2019 to win \$1,500.
- Be a paid Cando Member by Oct. 1, 2019 to win \$1,000.

### **Cando Membership**

Full Individual Membership - \$105 Associate Membership - \$89.25 Student Membership - \$26.25 Organization Membership - \$315 Cando from coast-to-coast-to-coast Cando Members as of March 31, 2019

Ouebec

25

Brunswick

Scotia

18

#### **Cando Membership Benefits:**

- Discount registration at the Cando Annual National Conference and AGM.
- Subscription to Cando Connect Magazine and (e) Connect News.
- Access to the Certified Aboriginal Economic Developer Process.
- Discount subscription to Cando's Journal of Aboriginal Economic Development, the only journal of its kind in Canada.
- Opportunity to advertise events and services through Cando's nation-wide network.
- · Voting privileges at Cando's national and regional meetings (Full Members only).
- · Access to Cando's bookstore and resources.

cando Inspiring Success

To learn more about becoming a member OR to join visit: www.edo.ca/about-cando/membership

This draw will be made in October 2019 and the winner will be announced at the Cando conference.